AVANT GROUP

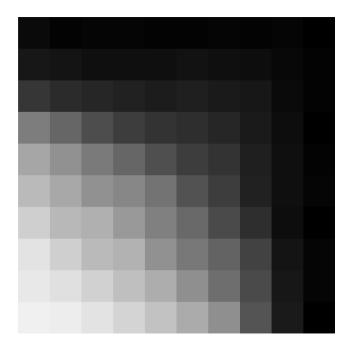
3836 TSE Prime

AVANT GROUP CORPORATION

Avant Group Corporation

Financial Results Briefing for the first quarter of Fiscal Year June 2026

October 31,2025



This is an unofficial translation. In the event of any discrepancy between the original Japanese text and this English translation, the Japanese text shall prevail.

Financial highlights for FY6/26 Q1

Net Sales

¥7,515 million (YOY + 10.9%)

Operating Profit

1,341 million (YOY + 22.8 %)

Net Income

¥852 million (YOY + 38.5%)

OP Margin

17.8%

(YOY + 1.7pts)

OP per capita

¥0.8 million

(YOY + 9.2%)

Software GP

¥708 million

(YOY + 5.5%)

ROE

25.8%

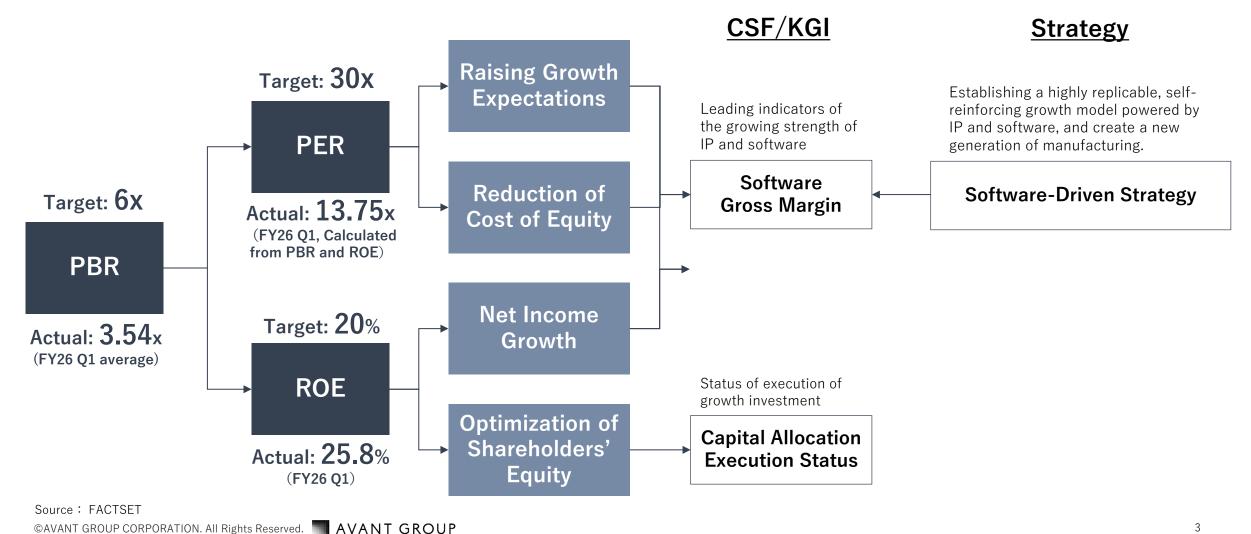
(YOY + 1.6pts)

Forecasts for the year ending 30 June 2026

- No changes to earnings forecasts and year-end dividend forecasts
- For the fiscal year ending June 2026, the company aims to achieve net sales of ¥33,300 million(+18.0% year-on-year), operating profit of $\pm 5,100$ million($\pm 10.8\%$ year-on-year), net income of $\pm 3,500$ million($\pm 1.9\%$ year-on-year).
- The year-end dividend is expected to be **¥32 per share** with the aim of achieving the target of a dividend on equity of 8% within the period of the medium-term management plan

Strategy execution monitoring using PBR tree diagram

- Revised target levels for PBR and PER in light of the current market valuation.
- Clarified that software gross profit is the key driver of corporate value enhancement.

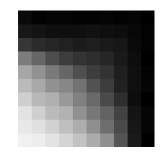


NDEX

- . Summary of financial results for the first quarter of Fiscal Year June 2026
- II. Earnings Power and Cash Generation
- III. Initiatives to Improve Capital Efficiency
- IV. Growth Strategy and Future Developments

* Amounts are rounded down below the display unit; percentages are rounded to one decimal place.

The information contained in this material regarding the business outlook and other forecasts and strategies etc. are forward-looking statements and are determined within the range that could normally be predicted based on the information reasonably available to the Company at the time of preparation of this material. Investors should be aware of the risks, however, that actual results may differ from the business prospects described in the material due to the occurrence of extraordinary circumstances that cannot usually be predicted or the occurrence of results that cannot usually be predicted. The Company will proactively disclose information that is considered material to investors, but investors should be advised not to make judgment based entirely on only the business prospects described in this material. This material should not be copied or transferred for any purpose without permission of the Company.



I. Summary of financial results for the first quarter of Fiscal Year June 2026

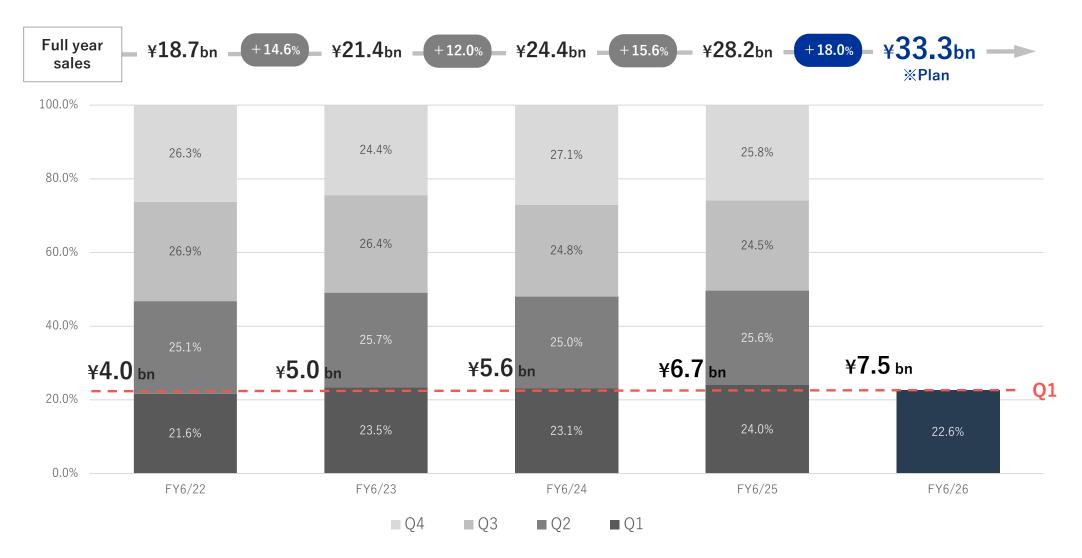
Highlights of FY6/26 Q1 results

- Net sales increased to ¥7,515 million (10.9% increase year-on-year) due to continued strong sales growth in the Consolidated Financial Disclosure Business and the Digital Transformation Promotion Business, reflecting continued strong investment needs among Japanese companies to maintain and enhance their competitiveness by "upgrading corporate management and business activities using data and digital technology," which is becoming a mid- to long-term trend among client companies.
- Operating profit was ¥1,341 million (22.8% increase year-on-year), despite increases in personnel expenses and hiring expenses in line with business expansion, office expenses associated with office expansion, and investment expenses to achieve future growth, profits increased due to a decrease in outsourced processing expenses to supplement in-house resources and sales growth exceeding the impact of increased expenses.

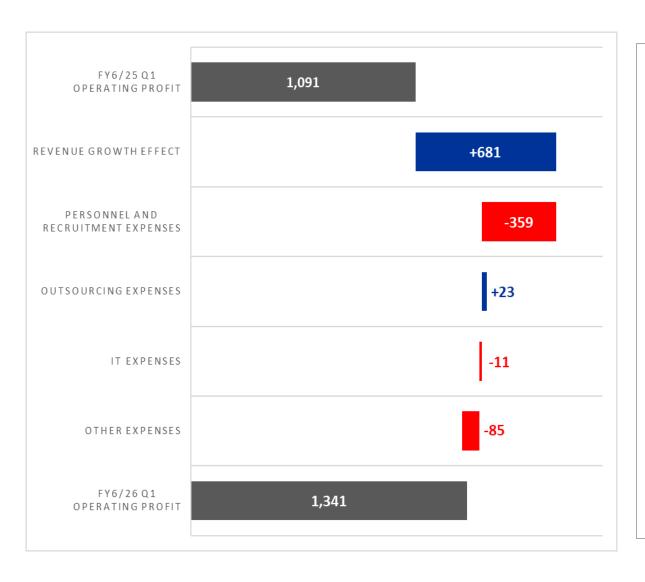
	FY6/26	YoY Variance		
(millions of yen)	Q1	Yr earlier	% chg	
Net Sales	7,515	6,776	10.9%	
Cost of Sales	4,088	3,789	7.9%	
Gross Profit	3,427	2,987	14.7%	
GPM	45.6%	44.1%	1.5pt	
SG&A	2,085	1,895	10.0%	
Operating Profit	1,341	1,091	22.8%	
ОРМ	17.8%	16.1%	1.7pt	
Net Income	852	615	38.5%	
NPM	11.3%	9.1%	2.3pt	
EBITDA	1,472	1,217	21.0%	
EBITDA margin	19.6%	18.0%	1.6pt	

Progress made in the full-year sales forecast

■ FY26 Q1 sales progressed at 22.6% of full-year sales, on a par with the past four years.



FY6/26 Q1 operating profit bridge (year-on-year)



Personnel and recruitment expenses

Active recruitment initiatives to achieve sustainable growth resulted in higher personnel and hiring expenses, remaining within the scope of overall revenue growth.

Outsourcing expenses

Due to progress in shifting from external resources to in-house capabilities through employee development, outsourcing expenses decreased.

IT expenses

Increase due to headcount growth in line with business expansion and the transition to cloud environments, both for customers and internal systems.

Other expenses

Increases in office expenses associated with office expansion, as well as investment and related costs to strengthen the software business and drive future growth.

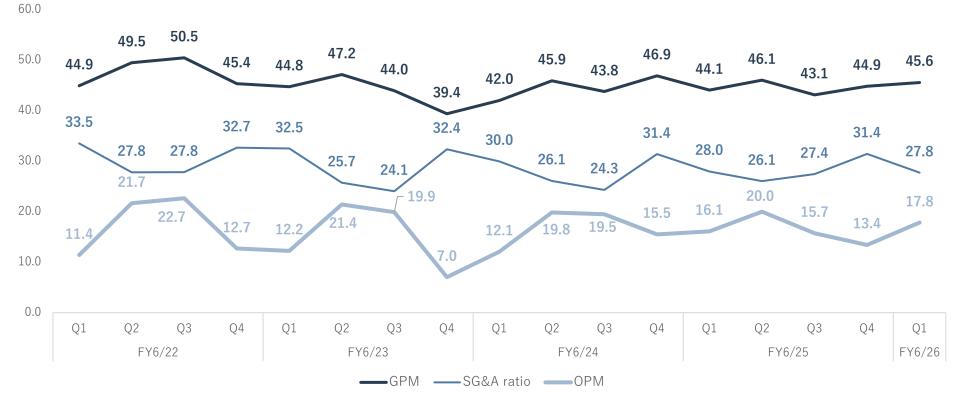
Cash flow Trends

- The main sources were profit before income taxes of ¥1,346 million, depreciation of ¥131 million, and an increase of ¥260 million in deposits received. The main uses were a decrease of ¥868 million in provision for bonuses, a decrease of ¥107 million in provision for bonuses for directors (and other officers), a decrease of ¥215 million in contract liabilities, and ¥796 million in income taxes paid. As a result, cash usage amounted to ¥265 million. The decrease was mainly due to higher operating profit and lower payments for income taxes, resulting in a year-on-year reduction of 282 million yen.
- The main expenditures were purchases of property, plant and equipment of ¥143 million and purchases of investment securities of ¥293 million.
- The main expenditure was dividends paid of ¥930 million.

	FY6/26	YoY Variance		
(millions of yen)	Q1	Yr earlier	chg	
Operating CF	(265)	(547)	282	
Investment CF	(457)	(118)	(339)	
Free CF	(723)	(666)	(56)	
Financial CF	(932)	(1,044)	111	

Quarterly margin trends

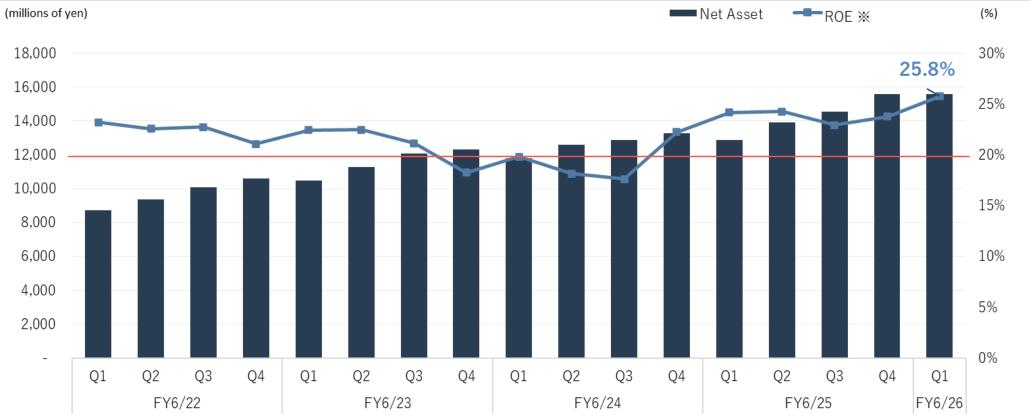
- Although investment-related expenses and other costs kept profit margins largely flat at a certain level, the gross profit margin for Q1 reached 45.6%, and the operating profit margin 17.8% both the highest levels for a first quarter in the past five years.
- SG&A ratio continues a gradual downward trend, and gross profit margin is improving with lower outsourcing costs. The Company aims to sustain this positive trajectory through structural initiatives.



Effective from the beginning of the first quarter of FY6/22, the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and others have been applied.

ROE Trends

- Steady profit growth sustained the upward trend in ROE*, with Q1 showing additional improvement aided by dividend payments.
- We will continue to aim to maintain an average of 20% or more by adhering to the Group's management principles and managing assets more efficiently while further enhancing profitability.

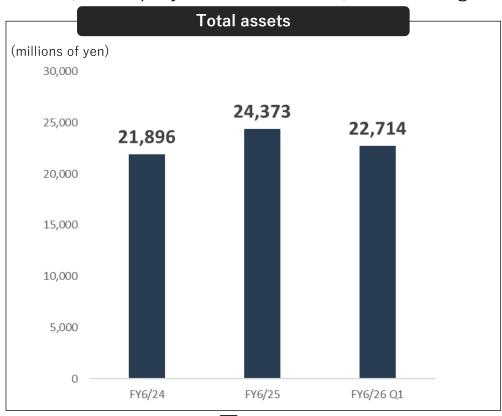


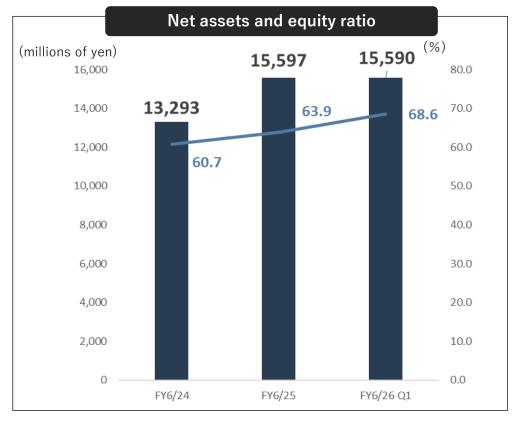
*Figures are calculated based on the past four quarters.

Effective from the beginning of the first quarter of FY6/22, the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and others have been applied.

Financial position trends

- Total assets decreased mainly due to a decrease of ¥1,609 million in cash and deposits and a decrease of ¥346 million in deferred tax assets.
- Total net assets amounted to ¥15,590 million (¥7 million decrease from the end of the previous consolidated fiscal year), mainly due to net income attributable to owners of parent of ¥852 million for the quarter and payment of dividends of surplus of ¥930 million.
- As a result, the equity ratio was 68.6%, maintaining a highly stable financial balance.





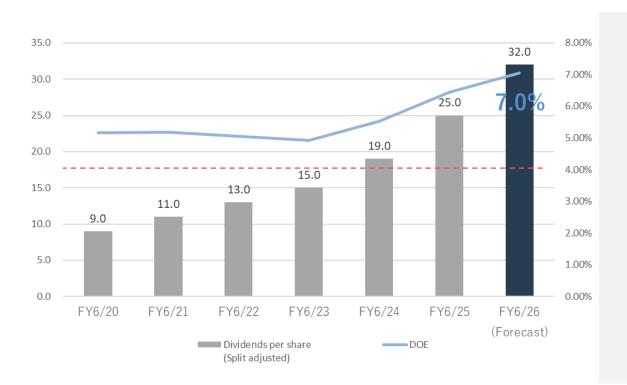
Earnings forecast for the fiscal year ending June 30, 2026

- For the fiscal year ending June 2026, net sales are expected to increase by 18.0% year-on-year to ¥ 33,300 million.
- Operating profit is expected to increase by 10.8% year-on-year to ¥5,100 million, and net income is expected to increase by 1.9% year-on-year to ¥3,500 million.

(millions of yen)	FY6/25 (Actual)	FY6/26 (Forecast)	Variance	% Chg
Net Sales	28,227	33,300	5,072	18.0%
Operating Profit	4,604	5,100	495	10.8%
ОРМ	16.3%	15.3%	-	-
Net Income	3,434	3,500	65	1.9%

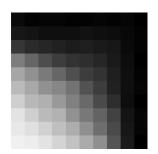
Shareholder returns

- DOE for the fiscal year ending June 2025 was 6.3%, well above the TSE-listed company average (12) months) of 3.2%.
- Dividend per share for the fiscal year ending June 2026 is expected to be ¥32 yen per share, in line with the company's policy of continuing to pay stable dividends(In principle, the dividend per share will not fall below the previous fiscal year's level.) DOE level to be 7.0%.



Our shareholder return policy

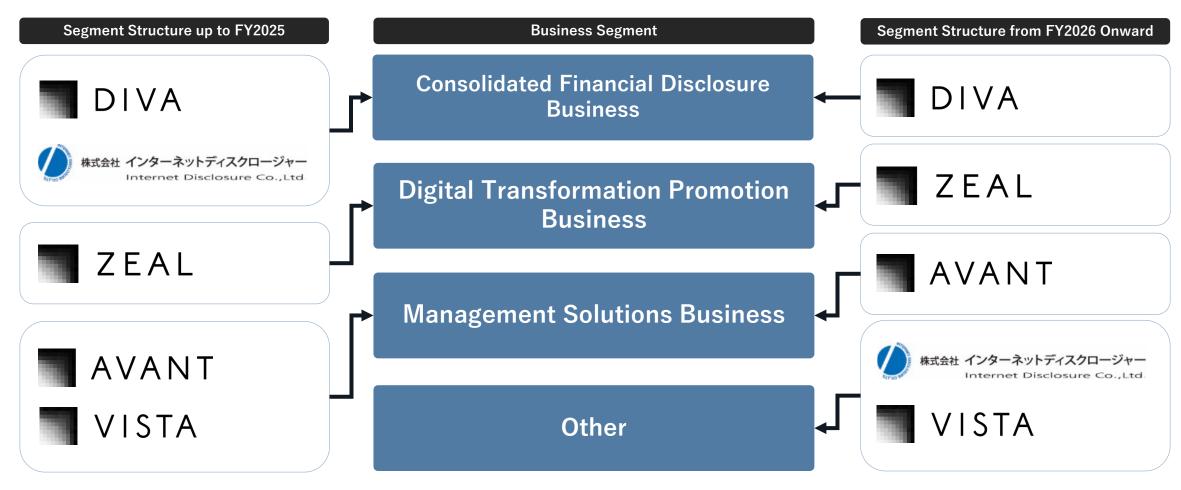
- Dividends are an important part of our shareholder return policy
- Avant Group aims to maintain if not grow the dividend by focusing on indicators such as dividend on equity (DOE) which is less impacted by fluctuations in annual earnings
- The Company's DOE will always exceed the average of all companies listed on the Tokyo Stock Exchange and will aim to achieve 8% within the period of the new medium-term management plan



II. Earnings Power and Cash Generation

Change in business segment classification

■ The business segments have been reorganized so that each of the three core group companies—DIVA Corporation, ZEAL Corporation, and AVANT Corporation—constitutes a single segment, while all other subsidiaries are grouped under the "Other" segment, providing a clearer reflection of the management approach.



©AVANT GROUP CORPORATION. All Rights Reserved. AVANT GROUP

Results by Business Segment (Sales, OP, OP margin)

- The Consolidated Financial Disclosure Business increased net sales as in addition to a transfer of some maintenance service transactions from the Management Solutions Business starting in the first quarter of the current fiscal year, the outsourcing business continued to maintain a high growth rate. Operating profit also increased due to improved productivity and a revised pricing strategy in the software business, despite costs increases.
- The DX Promotion Business observed an increase in projects centered on "cloud and data platform construction" which led to an increase in net sales. Outsourcing expenses to supplement in-house resources decreased, resulting in a significant increase in operating profit.
- Due to the transfer of maintenance services (amounting to approximately ¥85 million) mentioned above, revenue in the Management Solutions Business decreased. In addition, higher marketing expenses led to a decline in operating profit.

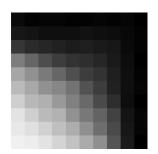
V-V V--:---

		FY6/26 YoY Variance		riance
	(millions of yen)	Q1	Yr earlier	% chg
	Net Sales	2,331	1,980	17.7%
Consolidated Financial Disclosure Business	Operating Profit	737	493	49.4%
	ОРМ	31.6%	24.9%	6.7pt
D I.T	Net Sales	2,844	2,481	14.6%
Promotion Business	Operating Profit	598	438	36.5%
	ОРМ	21.0%	17.7%	3.4pt
	Net Sales	2,310	2,299	0.5%
Management Solutions Business	Operating Profit	232	370	(37.3%)
Lu omood	ОРМ	10.1%	16.1%	(6.0pt)
Other	Net Sales	122	105	15.5%
	Operating Profit	28	43	(34.7%)
	ОРМ	23.3%	41.1%	(17.9pt)

Results by business segment (Orders)

- All segments saw an increase in orders. In particular, the Consolidated Financial Disclosure Business recorded a significant year-on-year increase, partly due to the transfer of certain maintenance services from the Management Solutions Business.
- As for the order backlog in the DX Promotion Business, although it declined year on year due to the impact of large orders received in the previous fiscal year, it has remained roughly at the same level as over the past year.
- Due to the impact of maintenance service transfer, the order backlog in the Management Solutions Business decreased year on year.

		FY6/26	YoY Variance	
	(millions of yen)	Q1	Yr earlier	% chg
Consolidated Financial Disclosure Business	Orders	2,889	2,260	27.8%
	Order Backlog	5,549	4,794	15.7%
Digital Transformation Promotion Business	Orders	2,731	2,426	12.5%
	Order Backlog	1,899	2,015	(5.8%)
Management Solutions Business	Orders	2,203	2,080	5.9%
	Order Backlog	3,064	3,781	(19.0%)
Other	Orders	121	107	12.7%
	Order Backlog	198	173	14.3%



III. Initiatives to Improve Capital Efficiency

Measures to improve the price-to-book ratio (PBR)

Improvement of ROE (return on equity)

- Target of an average of 20% or more during the period of the Medium-Term Management Plan
- Targets achieved in the past two fiscal years
- Increase in net income → Net assets (book value) also increased
 Net income / Net assets
 Net assets
 (Book value)
- Temporarily curb the increase in net assets
 - √ Share Buyback
 - ✓ Increase in dividends

Measures to improve the price-to-book ratio (PBR)

Improvement of PER (Price-to-Earnings Ratio)

- Revised target to achieve 30 times during the period of the medium-term management plan
- The actual ratio at the end of FY6/25 was 16.9 times
- To enhance both growth and profitability of the business; In other words, it is necessary to raise the ability to earn sustainably
- Strengthen earning power by investing in existing businesses
- To dramatically improve our ability to earn from the outside into the future, incorporate companies and businesses into the Group through M&A and other means
- Increase investor recognition as a company that can earn sustainably

Update on our capital allocation plan

- Increase shareholder returns as a means of temporarily reducing net assets
- Consider borrowing as necessary to secure investment for growth

Even as we increase shareholder return allocation, we will secure and expand our growth investment capacity through borrowings

Cash Inflows

Cash Outflows

(Investment for growth 20billion yen, Shareholders return 5billion ven)

> Additional Shareholder Returns ¥ 1.5 billion or more

Capital Investments (M&A and Minor Investments)

> Up to ¥15.0 billion

Internal investments = Human capital investments ¥45 billion or more

> Shareholder returns (FY6/24-28) ¥5 billion

- Increase in capital allocation for dividends and share buybacks
- Further increases depending on cash inflows and the use of growth investments
- Actions to realize M&A that are expected to generate software gross profit of ¥2.5 billion
- Positioned as a stepping stone for the future, we will make 2-3 startup investments per year, amounting to a total of ¥1.5 billion (about ¥800 million including Beyond Square).
- Hiring Talent to Strengthen Sales and Development Capabilities
- Research and development investment
- Marketing investments, etc.

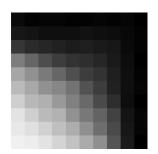
Cumulative operating cash flow forecast (Before Internal **Investment Deductions**)

¥19.3 billion

Excess cash and deposits at the end of FY23

47.2 billion

AVANT GROUP

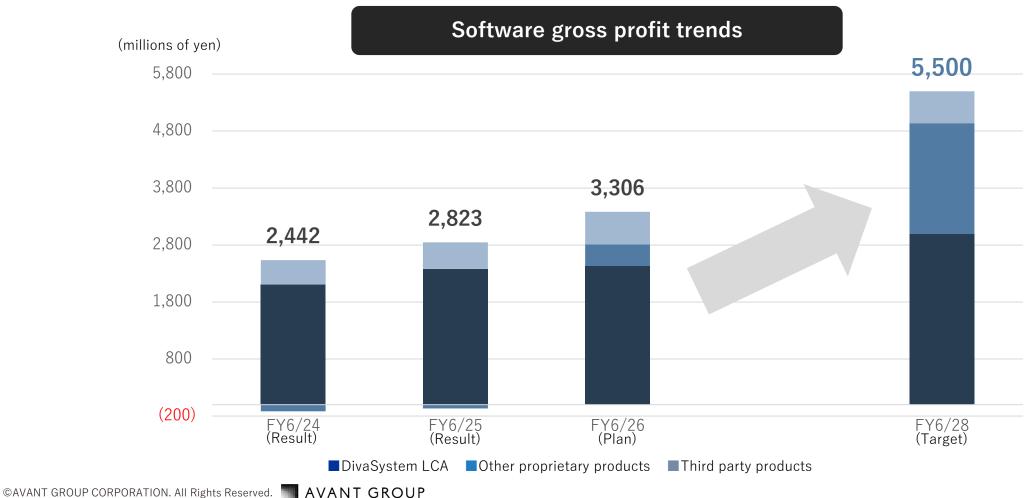


IV. Growth Strategy and Future Developments



Progress in software gross profit

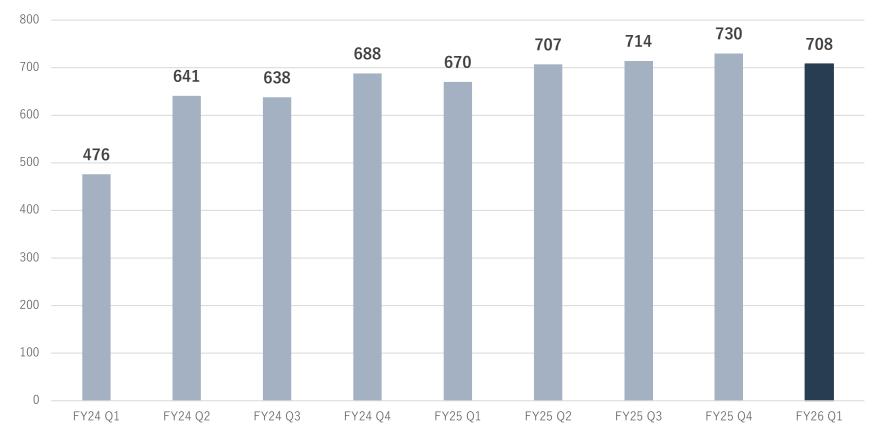
In addition to the stable growth of DivaSystem LCA, our founding product in consolidated accounting, we are steadily driving progress toward our targets through the proactive market expansion of our broader proprietary product portfolio.



Software gross profit

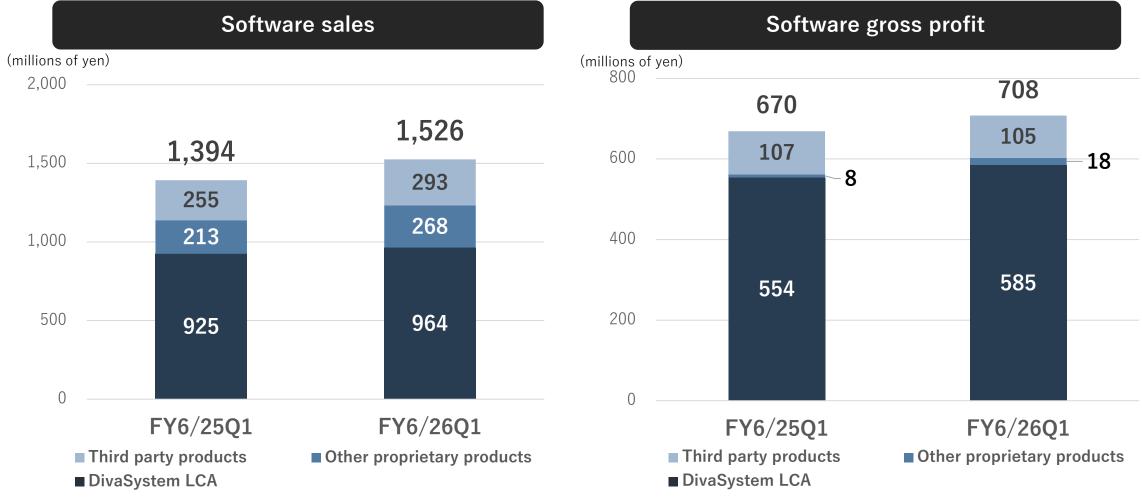
- The profit increased by 5.6% year on year, driven by higher software sales and lower outsourcing expenses.
- Compared to the previous quarter, however, revenue declined due to a temporary increase in license fees recorded in FY6/25 Q4.
- To achieve software gross profit of ¥5.5billion, sales growth in proprietary products will serve as the primary driver, and we will make additional growth investments to support this.

(millions of yen)



Progress in software sales and software gross profit (details)

- Excluding LCA, the Group's proprietary products achieved 26% sales growth; however, their contribution to earnings remains in the development stage.
- Accelerate and scale the revenue growth of other proprietary products to enhance overall profitability.

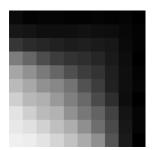


Quarterly recurring sales and recurring sales ratio

While the stock ratio has not changed its level significantly, the absolute value of stock sales has remained steady.



Effective from the beginning of the first quarter of FY6/22, the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and others have been applied.



Other Reference Data

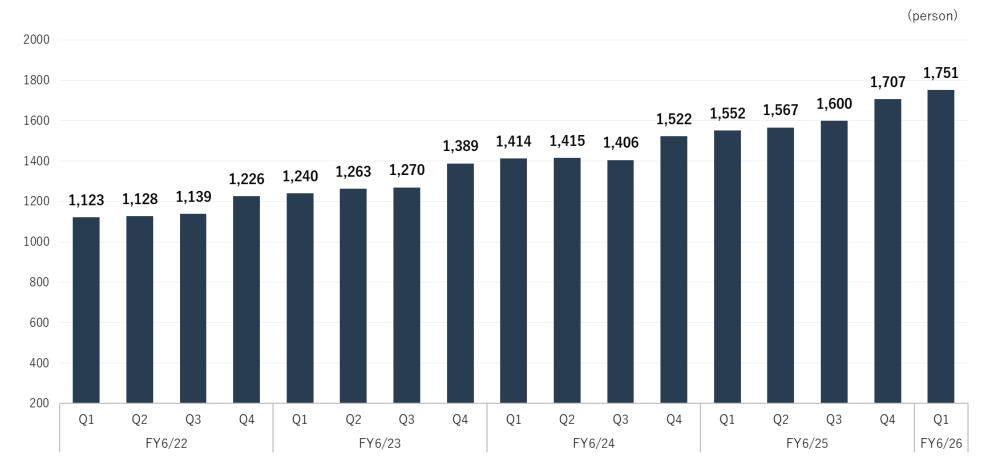
Group cost structure

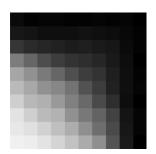
- An increase in personnel and recruitment expenses associated with business expansion, office-related costs due to the expansion of office space, and investment-related expenses aimed at achieving future growth, primarily through the strengthening of the software business.
- Due to progress in shifting from external resources to in-house capabilities through employee development, outsourcing expenses decreased.

	FY6/26	YoY Variance	
(millions of yen)	Q1	Yr earlier	% chg
Net Sales	7,515	6,776	10.9%
Personnel expenses	3,554	3,223	10.3%
Recruitment expenses	174	145	19.3%
Outsourcing expenses	1,166	1,190	(2.0%)
IT expenses	399	388	2.9%
Office expenses	264	238	11.1%
Other expenses	614	497	23.6%
Total expenses	6,174	5,684	8.6%
Operating Profit	1,341	1,091	22.8%
ОРМ	17.8%	16.1%	1.7pt

Number of group employees

- The number of employees continues to increase to achieve sustainable growth
- In Q1, only mid-career hires were made, but hiring is recruitment progressed smoothly, resulting in a larger increase compared to the previous year





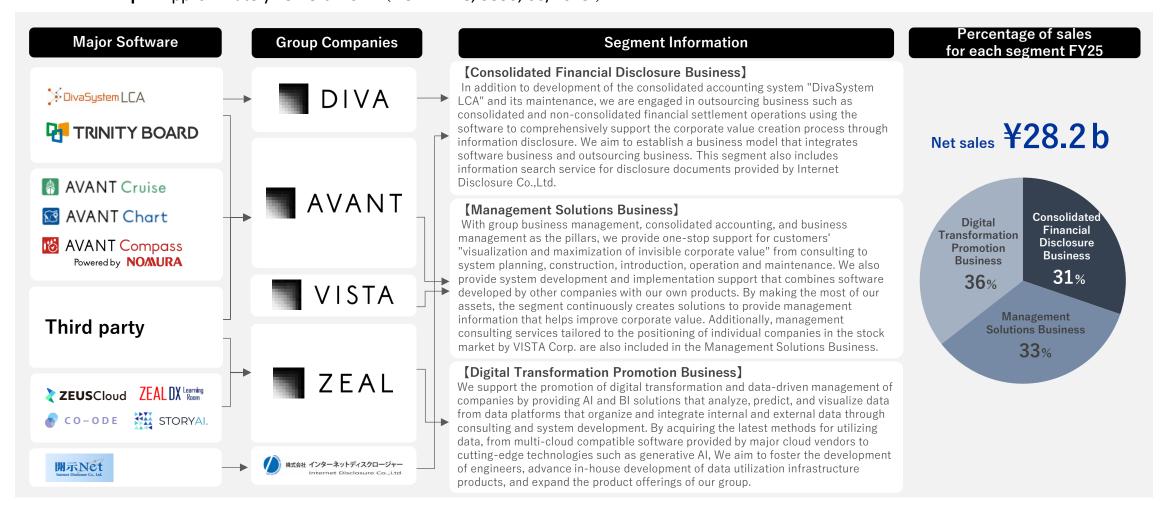
Reference: Company Overview

Company introduction

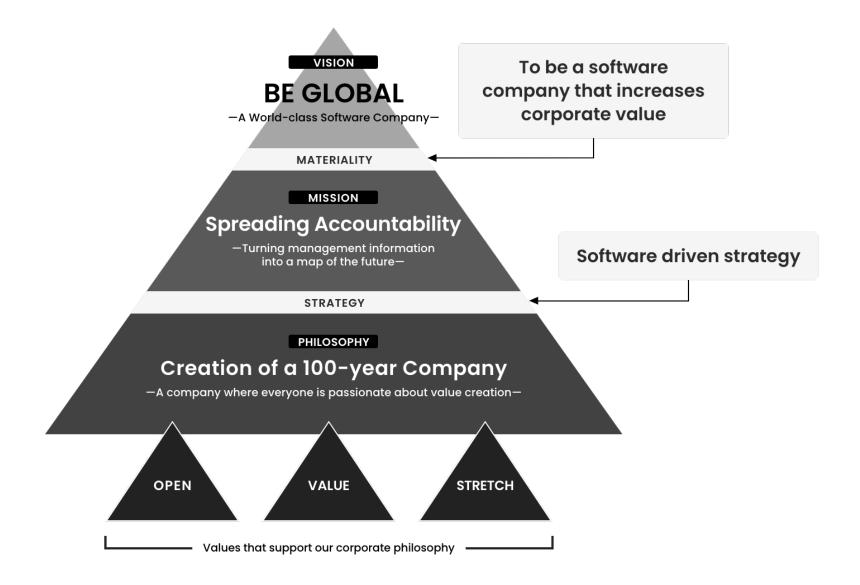
Name: AVANT GROUP CORPORATION

Inception: May 26, 1997

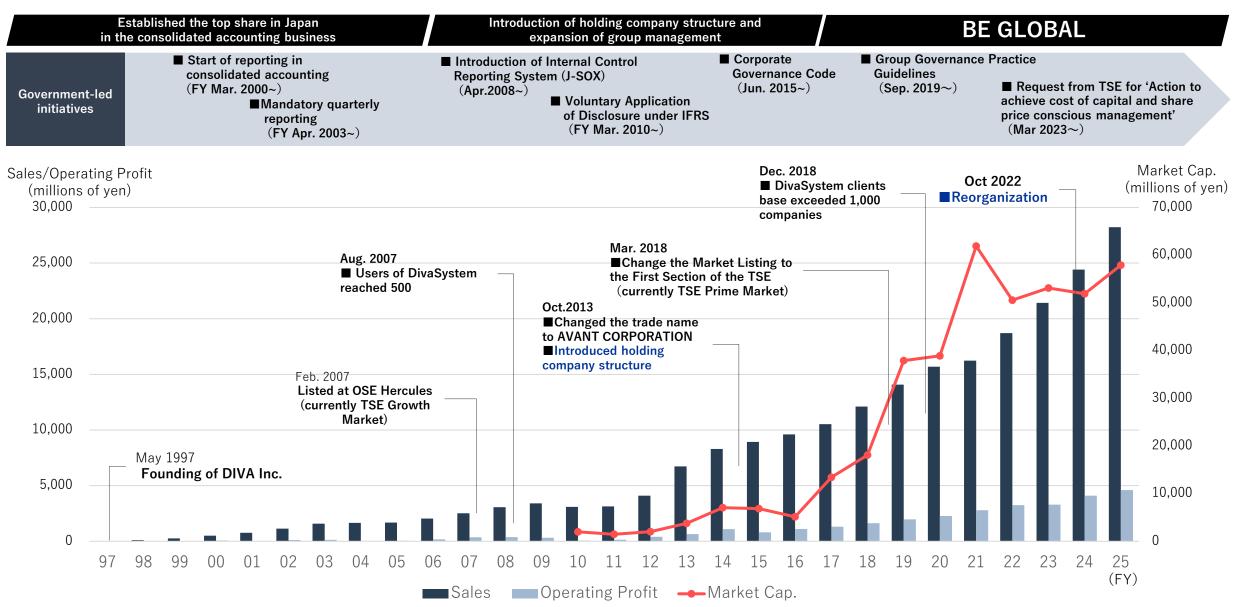
Representative: Tetsuji Morikawa, Founder, Chairman & Group CEO Market cap: Approximately ¥57.8 billion (TSE Prime, 3836, 06/2025)



Avant Group Philosophy

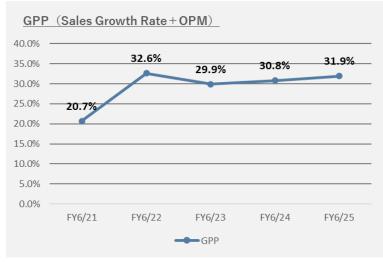


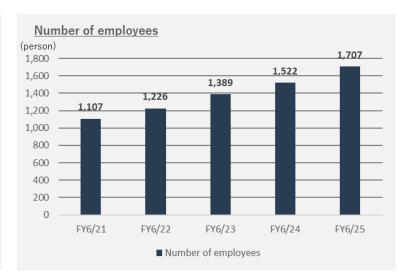
Avant Group advances to the next five years to achieve BE GLOBAL

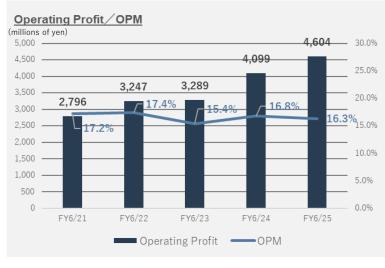


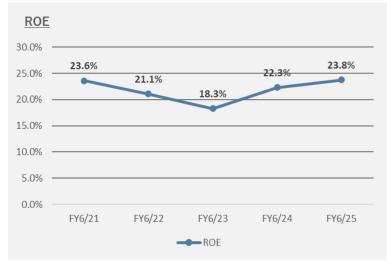
Numerical summary









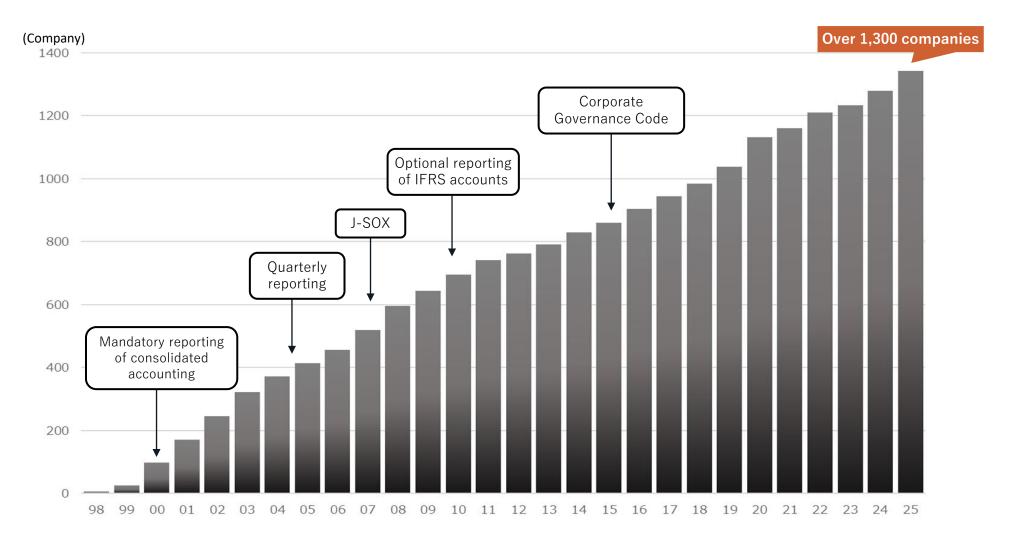




©AVANT GROUP CORPORATION. All Rights Reserved. AVANT GROUP

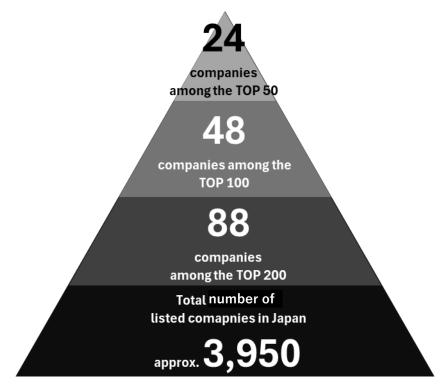
Trends in companies that have introduced Avant Group software

■ With the tightening of disclosure regulations, consolidated accounting system DivaSystem LCA leads the number of introductions



Customer base of consolidated accounting system "DivaSystem LCA"

- More than 1,300 companies have bought *1
- FY2024 consolidated accounting software market share is 42.8% *2
- From institutional accounting to budget and management accounting, we support strengthening of corporate governance



As of the end of June 2025

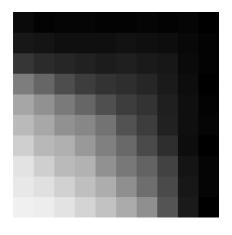
X 2 Fuji Chimera Research Institute "Software Business New Market 2025 Edition" Consolidated Accounting Management Software Market Share (FY2024 results)

Cautionary statement concerning forward-looking statements

The information in this document regarding business forecasts and other future projections and strategies is based on judgments made by the Company based on information reasonably available to it at the time this document was prepared and within the scope of what is normally expected. However, actual results may differ materially from those discussed in the forward-looking statements due to the occurrence of extraordinary circumstances or unforeseeable results that could not be foreseen in the normal course of events. While we endeavour to actively disclose information that we believe is important to investors, we urge you not to base your decisions solely on the earnings forecasts contained in this document. Please do not reproduce or transmit this material for any purpose without permission.

Contact

Avant Group Corporation, IR Office ir@avantgroup.com



AVANT GROUP