

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2021)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	52.7	60.9	87.5	85.0	84.9	74.8
Department Store Business	20.6	31.3	77.9	76.4	73.5	63.9

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	14.1	25.6	78.1	75.4	70.5	61.8
Hanshin Umeda Main Store	19.1	27.3	63.9	68.1	63.1	44.2
Branch Stores	41.8	56.1	115.4	112.6	116.7	108.2
Total stores	23.6	35.9	89.1	86.8	85.0	73.0
Total (not including Kobe Hankyu and Takatsuki Hankyu)	19.5	30.5	77.5	76.1	73.1	63.7

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	42.5	54.5	94.7	81.5	90.2	78.6
Takatsuki Hankyu	-	-	-	-	-	-
Kawanishi Hankyu	42.6	51.0	92.1	83.1	88.7	81.3
Takarazuka Hankyu	65.9	69.3	91.0	88.0	83.6	103.1
Nishinomiya Hankyu	29.2	40.6	92.9	84.1	90.1	80.9
Sanda Hankyu	18.0	17.8	83.9	82.0	82.3	87.3
Kobe Hankyu	-	-	-	-	-	-
Hakata Hankyu	7.0	21.2	66.2	72.6	68.8	65.1
Hankyu Men's Tokyo	7.4	11.6	71.9	74.0	72.4	68.8
Oi Hankyu Food Hall	102.8	101.2	100.3	101.8	101.7	102.4
Tsuzuki Hankyu	54.8	57.0	63.9	66.6	70.8	67.1
Amagasaki Hanshin	76.2	83.7	99.5	100.0	97.0	97.7
Hanshin Nishinomiya	78.8	84.2	95.0	93.3	91.6	89.9
Hanshin Mikage	64.6	68.6	82.7	93.7	91.8	97.3

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	31.2	35.9	73.4	76.7	69.3	78.3
Existing stores	25.3	29.4	60.5	63.4	55.9	63.8

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	8.5	23.1	82.8	73.7	77.2	66.1
Women's clothing	7.6	20.9	86.5	69.0	77.3	64.2
Children's clothing	11.6	37.6	101.3	72.5	70.2	77.0
Other clothing	9.9	23.8	82.7	66.7	78.3	66.1
Clothing	8.5	23.2	86.0	70.5	76.7	66.0
Accessories, bags and others	8.4	21.7	84.0	82.1	81.3	60.1
Household merchandise	14.1	25.9	77.1	68.9	69.7	64.6
Foods	53.6	59.1	93.9	98.5	90.4	97.7
Restaurant & café	5.9	9.1	47.3	53.1	46.4	58.8
General merchandise	17.6	31.4	79.1	80.7	75.5	55.9
Service	10.1	20.1	58.8	59.5	54.2	60.0
Other	-	-	-	-	-	-
Total	23.6	35.9	89.1	86.8	85.0	73.0

<Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	107.2	105.4	99.1	102.9	105.2	101.0
Existing stores	106.8	106.1	99.8	103.5	105.2	100.5

※ Izumiya Co., Ltd has been divided into three companies on April 1st. YOY % of Izumiya Co., Ltd stated here is a comparison of new Izumiya Co., Ltd which runs Supermarket and the supermarket division of former Izumiya Co., Ltd.

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	107.7	104.3	100.3	104.4	105.7	99.7
Existing stores	106.0	103.3	98.6	101.8	104.9	98.5

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2021)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales						
Department Store Business						

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store						
Hanshin Umeda Main Store						
Branch Stores						
Total stores						

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu						
Takatsuki Hankyu						
Kawanishi Hankyu						
Takarazuka Hankyu						
Nishinomiya Hankyu						
Sanda Hankyu						
Kobe Hankyu						
Hakata Hankyu						
Hankyu Men's Tokyo						
Oi Hankyu Food Hall						
Tsuzuki Hankyu						
Amagasaki Hanshin						
Hanshin Nishinomiya						
Hanshin Mikage						

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores						

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing						
Women's clothing						
Children's clothing						
Other clothing						
Clothing						
Accessories, bags and others						
Household merchandise						
Foods						
Restaurant & café						
General merchandise						
Service						
Other						
Total						

<Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores						
Existing stores						

※ Izumiya Co., Ltd has been divided into three companies on April 1st. YOY % of Izumiya Co., Ltd stated here is a comparison of new Izumiya Co., Ltd which runs Supermarket and the supermarket division of former Izumiya Co., Ltd.

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores						
Existing stores						