

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2021)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	52.7	60.9	87.5	85.0	84.9	74.8
Department Store Business	20.6	31.3	77.9	76.4	73.5	63.9

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	14.1	25.6	78.1	75.4	70.5	61.8
Hanshin Umeda Main Store	19.1	27.3	63.9	68.1	63.1	44.2
Branch Stores	41.8	56.1	115.4	112.6	116.7	108.2
Total stores	23.6	35.9	89.1	86.8	85.0	73.0
Total (not including Kobe Hankyu and Takatsuki Hankyu)	19.5	30.5	77.5	76.1	73.1	63.7

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	42.5	54.5	94.7	81.5	90.2	78.6
Takatsuki Hankyu	-	-	-	-	-	-
Kawanishi Hankyu	42.6	51.0	92.1	83.1	88.7	81.3
Takarazuka Hankyu	65.9	69.3	91.0	88.0	83.6	103.1
Nishinomiya Hankyu	29.2	40.6	92.9	84.1	90.1	80.9
Sanda Hankyu	18.0	17.8	83.9	82.0	82.3	87.3
Kobe Hankyu	-	-	-	-	-	-
Hakata Hankyu	7.0	21.2	66.2	72.6	68.8	65.1
Hankyu Men's Tokyo	7.4	11.6	71.9	74.0	72.4	68.8
Oi Hankyu Food Hall	102.8	101.2	100.3	101.8	101.7	102.4
Tsuzuki Hankyu	54.8	57.0	63.9	66.6	70.8	67.1
Amagasaki Hanshin	76.2	83.7	99.5	100.0	97.0	97.7
Hanshin Nishinomiya	78.8	84.2	95.0	93.3	91.6	89.9
Hanshin Mikage	64.6	68.6	82.7	93.7	91.8	97.3

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	31.2	35.9	73.4	76.7	69.3	78.3
Existing stores	25.3	29.4	60.5	63.4	55.9	63.8

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	8.5	23.1	82.8	73.7	77.2	66.1
Women's clothing	7.6	20.9	86.5	69.0	77.3	64.2
Children's clothing	11.6	37.6	101.3	72.5	70.2	77.0
Other clothing	9.9	23.8	82.7	66.7	78.3	66.1
Clothing	8.5	23.2	86.0	70.5	76.7	66.0
Accessories, bags and others	8.4	21.7	84.0	82.1	81.3	60.1
Household merchandise	14.1	25.9	77.1	68.9	69.7	64.6
Foods	53.6	59.1	93.9	98.5	90.4	97.7
Restaurant & café	5.9	9.1	47.3	53.1	46.4	58.8
General merchandise	17.6	31.4	79.1	80.7	75.5	55.9
Service	10.1	20.1	58.8	59.5	54.2	60.0
Other	-	-	-	-	-	-
Total	23.6	35.9	89.1	86.8	85.0	73.0

<Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	107.2	105.4	99.1	102.9	105.2	101.0
Existing stores	106.8	106.1	99.8	103.5	105.2	100.5

※ Izumiya Co., Ltd has been divided into three companies on April 1st, 2020. YOY % of Izumiya Co., Ltd stated here is a comparison of new Izumiya Co., Ltd which runs Supermarket and the supermarket division of former Izumiya Co., Ltd.

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	107.7	104.3	100.3	104.4	105.7	99.7
Existing stores	106.0	103.3	98.6	101.8	104.9	98.5

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2021)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	95.9	86.5	86.4	80.6	89.1	108.8
Department Store Business	96.3	85.9	82.9	69.9	88.0	133.5

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	98.7	86.2	82.1	70.1	92.8	144.8
Hanshin Umeda Main Store	89.3	68.5	66.3	55.6	66.8	109.5
Branch Stores	97.0	90.4	89.2	74.2	88.8	124.5
Total stores	97.1	86.3	83.5	70.6	88.3	132.6

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	98.2	88.1	93.4	83.4	94.3	117.9
Takatsuki Hankyu	115.9	96.3	98.7	92.1	97.1	117.9
Kawanishi Hankyu	96.6	90.5	90.1	79.5	89.7	110.4
Takarazuka Hankyu	99.7	95.2	97.6	91.0	94.7	122.6
Nishinomiya Hankyu	106.8	93.3	94.0	78.5	94.5	132.2
Sanda Hankyu	96.5	82.0	95.7	82.5	85.3	107.9
Kobe Hankyu	91.2	86.8	91.1	74.0	85.2	120.3
Hakata Hankyu	90.5	92.2	82.5	62.4	82.1	139.9
Hankyu Men's Tokyo	96.4	80.2	78.3	59.0	78.3	124.3
Oi Hankyu Food Hall	101.1	99.6	100.3	100.3	94.9	107.7
Tsuzuki Hankyu	68.5	69.8	60.6	49.3	103.2	115.4
Amagasaki Hanshin	101.3	103.6	99.8	98.4	95.3	113.7
Hanshin Nishinomiya	93.4	92.6	94.8	89.1	93.3	115.2
Hanshin Mikage	98.8	98.0	92.1	93.4	89.5	119.1

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	78.3	73.3	66.8	59.3	71.2	112.8

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	101.2	76.4	75.9	60.7	79.0	119.9
Women's clothing	89.6	72.8	73.8	57.4	87.8	133.0
Children's clothing	94.5	78.7	77.4	59.4	87.9	146.5
Other clothing	108.3	83.0	83.5	66.5	86.6	129.0
Clothing	95.0	75.3	75.6	59.4	84.8	129.6
Accessories, bags and others	112.3	91.7	86.4	70.5	92.6	163.8
Household merchandise	98.7	96.3	85.5	79.7	105.0	134.8
Foods	88.4	89.4	88.6	80.5	86.2	120.0
Restaurant & café	71.2	63.3	51.5	47.6	65.9	139.8
General merchandise	101.6	93.3	88.5	73.5	93.0	135.2
Service	58.9	63.5	56.8	59.4	63.9	100.6
Other	116.9	97.9	72.9	90.1	92.9	117.6
Total	97.1	86.3	83.5	70.6	88.3	132.6

<Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	103.2	101.8	100.6	105.4	98.0	92.6
Existing stores	102.0	99.6	101.6	105.4	98.0	92.3

※ Izumiya Co., Ltd has been divided into three companies on April 1st, 2020. YOY % of Izumiya Co., Ltd stated here is a comparison of new Izumiya Co., Ltd which runs Supermarket and the supermarket division of former Izumiya Co., Ltd.

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	99.9	95.2	101.6	107.4	97.6	91.9
Existing stores	99.2	96.2	102.9	108.1	97.8	91.4