

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2022)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	138.8	98.4	99.7	103.8	89.3	94.6
Department Store Business	316.6	102.0	103.2	111.4	84.6	93.6

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	422.9	65.7	108.6	118.8	86.3	96.8
Hanshin Umeda Main Store	251.9	78.9	82.4	85.7	31.8	57.8
Branch Stores	258.6	132.3	99.1	106.8	91.4	94.9
Total stores	313.6	101.3	102.5	111.0	84.4	93.1

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	182.3	83.7	97.5	105.8	88.8	98.9
Takatsuki Hankyu	195.9	76.8	94.1	104.1	85.8	96.6
Kawanishi Hankyu	178.6	108.0	90.8	98.2	86.8	90.6
Takarazuka Hankyu	132.1	115.6	106.9	105.3	108.5	91.8
Nishinomiya Hankyu	258.2	130.5	92.2	103.3	89.8	99.5
Sanda Hankyu	379.7	153.1	160.0	155.7	14.1	-
Kobe Hankyu	293.4	140.7	98.7	107.4	89.3	86.5
Hakata Hankyu	1117.4	265.9	107.3	115.8	96.2	96.2
Hankyu Men's Tokyo	805.1	270.5	94.4	99.8	86.0	100.5
Oi Hankyu Food Hall	96.3	95.9	103.0	100.4	95.4	101.4
Tsuzuki Hankyu	122.5	127.5	108.1	106.1	102.1	107.4
Amagasaki Hanshin	123.3	105.5	103.1	101.4	106.7	107.5
Hanshin Nishinomiya	114.9	102.1	103.7	100.9	103.8	104.6
Hanshin Mikage	132.3	116.6	112.7	100.8	102.1	99.5

(Sanda Hankyu : Closed on August 1,2021)

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	214.1	122.8	97.5	100.3	78.6	83.3

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	671.3	64.7	88.8	104.1	78.5	95.1
Women's clothing	752.6	80.1	98.5	108.1	75.9	91.5
Children's clothing	532.5	74.4	89.1	108.7	82.0	79.5
Other clothing	593.2	64.3	92.2	117.5	70.0	80.8
Clothing	684.6	72.9	93.9	107.8	76.7	90.6
Accessories, bags and others	799.1	89.0	108.6	113.8	88.3	99.9
Household merchandise	520.5	75.2	99.7	123.0	103.4	97.3
Foods	162.8	117.9	108.3	105.6	84.6	90.6
Restaurant & café	638.7	105.4	102.7	109.3	63.1	73.4
General merchandise	419.8	103.7	103.2	126.4	88.5	97.1
Service	525.5	81.2	115.2	110.1	69.5	97.1
Other	243.8	92.4	92.7	99.5	83.5	82.4
Total	313.6	101.3	102.5	111.0	84.4	93.1

<Izumiya Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	92.9	98.7	99.6	98.8	93.9	98.4
Existing stores	92.9	99.4	100.7	99.2	94.3	99.6

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	April	May	June	July	August	September
Total stores	94.7	100.9	105.5	100.7	99.8	100.5
Existing stores	94.2	100.7	106.3	102.3	101.9	102.4

The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2022)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	104.5	107.5	102.3			
Department Store Business	104.5	112.4	116.9			

<Hankyu Hanshin Department Stores, Inc.>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	107.8	119.3	123.5			
Hanshin Umeda Main Store	90.5	114.6	135.3			
Branch Stores	101.9	102.2	103.9			
Total stores	103.7	111.5	115.8			

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	101.2	107.6	101.4			
Takatsuki Hankyu	94.2	104.1	101.2			
Kawanishi Hankyu	98.5	100.3	100.7			
Takarazuka Hankyu	103.7	106.2	99.6			
Nishinomiya Hankyu	103.1	104.6	102.0			
Sanda Hankyu	-	-	-			
Kobe Hankyu	92.5	98.5	95.9			
Hakata Hankyu	115.9	105.2	118.2			
Hankyu Men's Tokyo	101.7	99.7	111.7			
Oi Hankyu Food Hall	100.1	98.7	98.7			
Tsuzuki Hankyu	108.9	102.7	102.6			
Amagasaki Hanshin	104.0	102.6	101.5			
Hanshin Nishinomiya	106.5	102.6	99.9			
Hanshin Mikage	116.0	103.3	107.3			

(Sanda Hankyu : Closed on August 1,2021)

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	96.9	107.7	122.0			

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	98.0	109.5	114.4			
Women's clothing	106.9	116.5	120.4			
Children's clothing	100.1	109.8	114.7			
Other clothing	95.5	113.4	108.4			
Clothing	102.4	113.3	116.7			
Accessories, bags and others	111.0	121.3	125.5			
Household merchandise	95.9	109.4	116.2			
Foods	98.0	106.1	108.2			
Restaurant & café	122.4	160.3	205.6			
General merchandise	110.9	111.8	123.5			
Service	108.4	100.3	119.1			
Other	88.5	90.5	87.8			
Total	103.7	111.5	115.8			

<Izumiya Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	97.8	93.2	93.3			
Existing stores	99.5	95.0	95.0			

<Hankyu Oasis Co., Ltd.>

(% : year on year)

	October	November	December	January	February	March
Total stores	100.3	98.9	94.5			
Existing stores	101.5	99.1	94.4			

The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.