Presentation Materials to Financial Results for the Second Quarter of the FYE Mar. 2027(FY2026)

Period: Apr. 1, 2026 - Sep. 30, 2026

H2O RETAILING CORPORATION
Nov. 4, 2026

Financial Results Digest

Result for 1H of FY2026

- Increased gross sales and operating profit, led by strong Department Store Business perofmance. Operating profit exceeded the initial forecast due to strong performance in both the Department Store and Shopping Center Businesses.

(JPY 100M)

	Gross Sales	Operating Profit	Profit
	5,860	137	149
YoY change	+305	+19	+80

Forecasts for FY2026

- Although the Department Store Business revised its 2H forecast downward to reflect factors such as change to the duty-free system, full-year forecast are expected to exceed the initial forecast due to 1H results that surpassed expectations.
- Reflecting performance in each segment during 1H, consolidated operating profit and all profit figures for the full-year have been revised upward.

(JPY 100M)

	Gross Sales	Operating Profit	Profit
	12,305	335	235
vs. previous forecast	▲145	+10	+5

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2. Financial Forecast for FY2026
3. Toward Achieving the Long-term Business Plan for 2030
4. Progress of “Action to Implement Management Conscious of Cost of Capital and Stock Price”
5. Appendix

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Consolidated Results

- Domestic and inbound sales grew thanks to the renovations at both flagship stores, with the Department Store Business driving overall gross sales and operating profit growth.
- Operating profit exceeded both the previous year's results and forecast, as the Department Store and Shopping Center Businesses offset the weakness in the Supermarket Business.

(JPY M)

	FY2025 1H Results	FY2026 1H Results	YoY Change	1Q	2Q	FY2026 1H Forecast
Gross Sales	555,418	**585,965**	+30,546 +5.5%	+17,406 +6.4%	+13,139 +4.7%	**586,500**
Net Sales	333,024	333,338	+314 +0.1%	+896 +0.5%	▲582 ▲0.3%	342,500
Gross Profit	148,570	153,595	+5,024	+3,052	+1,972	
SG&A Expenses	136,715	139,869	+3,153	+1,278	+1,875	
Operating Profit	11,855	**13,725**	+1,870	+1,773	+97	**10,000**
Non-Operating Income / Expenses	557	1,086	+528	+152	+375	
Ordinary Profit	12,413	**14,812**	+2,399	+1,926	+472	**10,500**
Extraordinary Income / Loss	▲518	3,978	+4,497	+3,736	+760	
Income Taxes, Non-Controlling Interests	4,985	3,900	▲1,084	▲621	▲463	
Profit	6,909	**14,890**	+7,981	+6,284	+1,696	**13,500**

(JPY 100M)

- ↑ +312 [Department Store] Increase in domestic / inbound sales
- ↓ +7 Increase in sales commission
- ↓ +5 Increase in advertising expenses
- ↓ +5 Increase in personnel expenses
- ↑ +1 Increase in dividend income
- ↑ ▲2 Decrease in foreign exchange losses
- ↑ +52 Increase in gain on sale of investment securities
- ↓ ▲6 Decrease in subsidy income

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Results by Segment

	(JPY M)	FY2025 1H Results	FY2026 1H Results	YoY Change	1Q	2Q	Change Factors	FY2026 1H Forecast
Department Store	Gross Sales	286,578	**317,757**	+31,178 +10.9%	+17,075 +12.3%	+14,103 +9.6%	↑ Increase in store sales +10.9% YoY	311,000
	Operating Profit	8,235	**11,564**	+3,328	+2,309	+1,018	↑ Increase in gross sales	9,100
Supermarket	Gross Sales	213,014	**205,052**	▲7,962 ▲3.7%	▲3,739 ▲3.6%	▲4,223 ▲3.9%	↓ Existing store sales ▲1.4% YoY, decrease in number of stores	217,500
	Operating Profit	4,628	**3,287**	▲1,341	▲568	▲772	↓ Decrease in gross sales	4,000
Shopping Center	Gross Sales	36,042	**42,804**	+6,762 +18.8%	+3,683 +19.3%	+3,079 +18.1%	↑ Higher sales and operating profit driven by strong performance at Ningbo Hankyu	39,000
	Operating Profit	2,373	**2,844**	+470	+280	+189		2,100
Other	Gross Sales	19,782	**20,350**	+567 +2.9%	+387 +3.9%	+180 +1.8%		19,000
	Operating Profit	8,576	**6,152**	▲2,423	▲2,076	▲346	↓ Decrease in dividend income from subsidiaries at H2O	5,200
Consolidation Adjustments	Operating Profit	▲11,959	▲10,122	+1,836	+1,828	+8	↑ Decrease in consolidation elimination of the above dividend income	▲10,400
Total	Gross Sales	555,418	**585,965**	+30,546 +5.5%	+17,406 +6.4%	+13,139 +4.7%	—	586,500
	Operating Profit	11,855	**13,725**	+1,870	+1,773	+97	—	10,000

∗ Partial revision of segment classifications starting 1Q of FY2026 (Hankyu Kitchen Yell Kansai moved to "Other" from "Supermarket"; Chinese operating companies including Ningbo Hankyu moved to "Shopping Center" from "Other"). Past segment P&L results (including comparative targets for forecasts) presented in this document have all been reclassified to reflect the new segment classifications.

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Department Store Business

- Gross sales rose more than 10% YoY, with strong domestic sales centered on the Hankyu Main Store and the Hanshin Umeda Main Store, where renovations have been highly successful.
- Operating profit increased due to higher gross profit from increased sales, despite higher expenses, mainly sales-linked expenses.

(JPY M)

	FY2025 1H Results	FY2026 1H Results	YoY Change	1Q	2Q
Gross Sales	286,578	**317,757**	+31,178 +10.9%	+17,075 +12.3%	+14,103 +9.6%
Net Sales	86,656	92,483	+5,826 +6.7%	+3,272 +7.9%	+2,554 +5.7%
Gross Profit	62,544	**67,836**	+5,292	+3,012	+2,279
SG&A Expenses	54,308	**56,272**	+1,964	+703	+1,260
Personnel Expenses	14,730	15,331	+600	+9	+590
Rent Expenses	13,111	13,678	+567	+281	+286
Advertising Expenses	2,508	2,873	+365	+193	+171
Depreciation	3,431	3,107	▲323	▲145	▲178
Outsourcing Expenses	4,969	4,998	+28	▲62	+91
Sales Commission	4,337	5,025	+688	+351	+337
Other	11,219	11,257	+37	+75	▲37
Operating Profit	8,235	**11,564**	+3,328	+2,309	+1,018

(JPY 100M)

<Store Sales>

↑ +325 All store sales (+10.9%)
+220 Domestic sales (+8.8%)
+105 Inbound sales (+21.3%)

↑ +68 Increase in sales growth

↓ ▲15 Decrease in gross margin decline

↓ Base pay increase +3, Bonuses +3

↓ +13 Increase in sales-linked expenses

1H Review

◎ Renovation effects at both flagship stores (Hankyu Main Store +15%, Hanshin Umeda Main Store +13%) (YoY)

◎ Expansion of inbound VIP sales (+70% YoY)

○ Cost control measures, such as the efficient allocation of promotional expenses, have proven effective

2H Initiatives

✓ Maximizing the benefits of the Hankyu Main Store Renovation, Including enhanced special events and “Gaisho” sales

✓ Expanding inbound VIP share, strengthening regions other than China

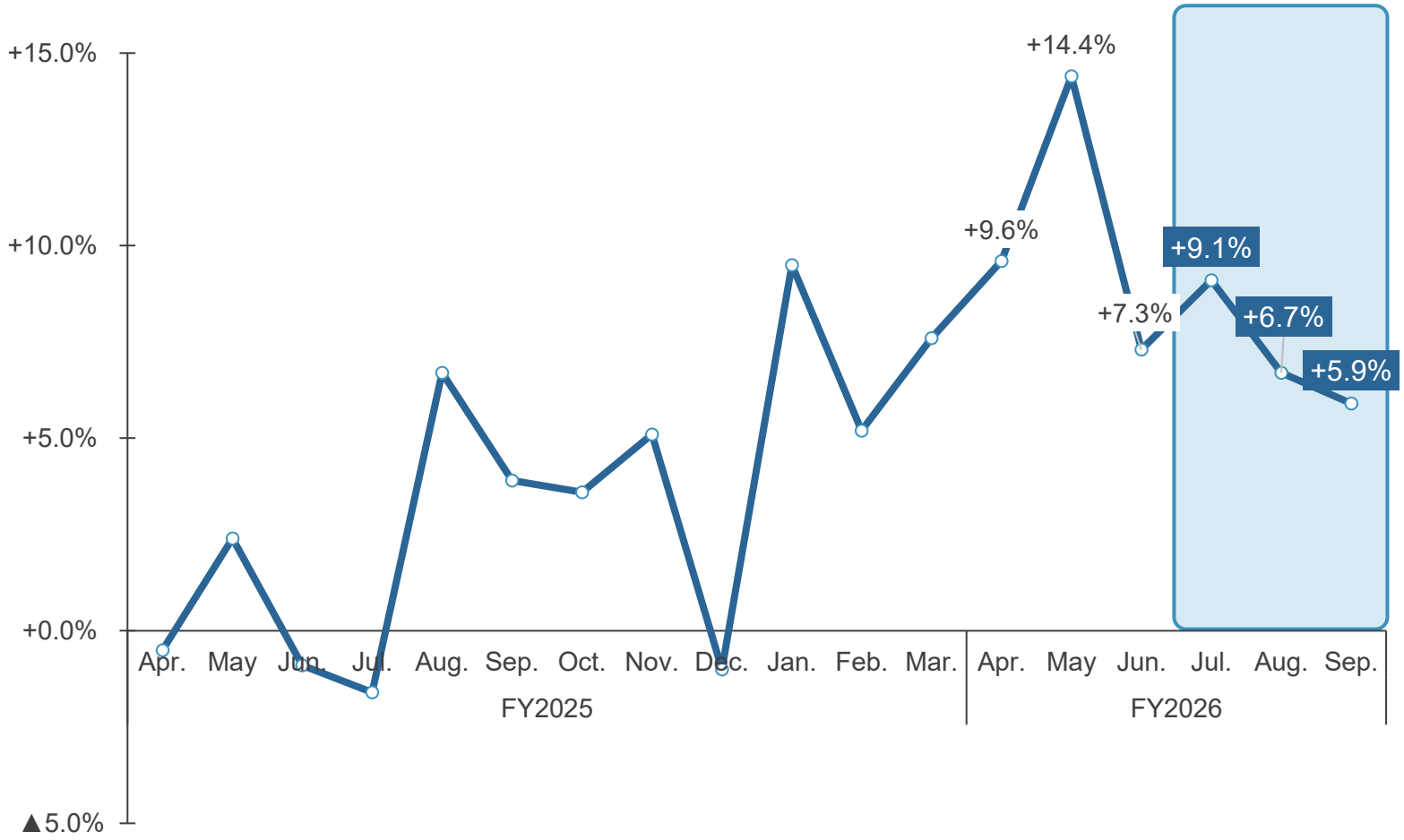
✓ Implementation of flexible cost control measures based on business performance

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Department Store Business – Domestic Sales

- Domestic sales for 1H were up 9% YoY, with both the Hankyu Main Store and the Hanshin Umeda Main Store increasing by 13% YoY.
- "HANKYU LUXURY" at the Hankyu Main Store performed well, and “Gaisho” sales grew, centered on high-end merchandise (+26% YoY).

Hankyu Hanshin Department Stores – Domestic Sales Trends (YoY change)



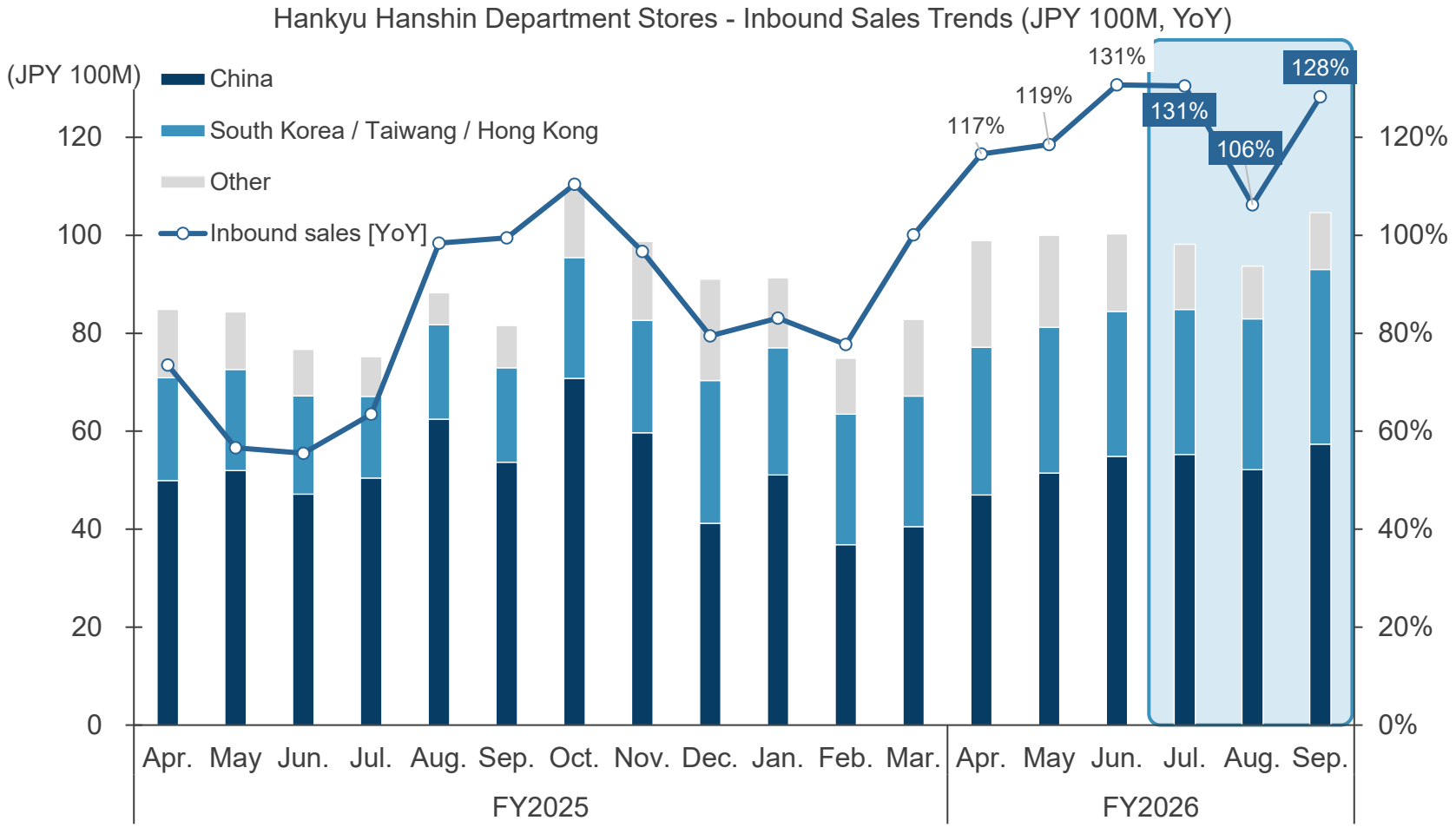
■ Domestic sales / Change Factors

	YoY change	Change Factors
26.2Q	**+7.3%**	↑ Same as 1Q ↓ Hanshin Tigers sale held in previous year
26.1Q	**+10.5%**	↑ Both main stores performed well ↑ Reversal of the sales floor area reduction impact from the prior year's renovation work
25.4Q	+7.6%	↑ Push-up +1.7pt ↓ Renovation impact, etc. ▲1.0pt (Hankyu Main Store)
25.3Q	+2.2%	↑ Push-up +0.6pt ↓ Renovation impact, etc. ▲2.2pt (Hankyu Main Store)
25.2Q	+2.8%	↑ Hanshin Tigers sale, etc. +2.6pt ↓ Renovation impact ▲2.3pt (Hankyu Main Store)
25.1Q	+0.4%	↓ Renovation impact ▲1.5pt (Hanshin Umeda Main Store / Hankyu Main Store)

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Department Store Business – Inbound Sales

- Driven by growth in VIP sales, inbound sales (Apr.- Sep.) were +21% YoY (approx. JPY 60.0 bn.), progressing steadily toward the full-year target of JPY 115.0 bn.
- Sales to Chinese customers exceeded the previous year, as higher spending per customer offset the decline in number of customers (▲29% YoY). Strengthened promotions aimed at expanding customers from outside China proved effective, with sales to customers from South Korea, Taiwang and Hong Kong growing significantly by 59% YoY.



■ Inbound Sales / VIP Indicators (Quarterly)

	Inbound Sales [YoY Change]	VIP Sales Share (VIP Sales / Inbound Sales)	VIP Member [Thousand]
26.2Q	**JPY 29.7 bn. [+21%]** Contribution VIP 23pt, non-VIP ▲2pt	**47%**	**61**
26.1Q	**JPY 29.9 bn. [+22%]** Contribution VIP 25pt, non-VIP ▲3pt	**48%**	**57**
25.4Q	JPY 24.9 bn. [▲14%]	48%	53
25.3Q	JPY 29.9 bn. [▲5%]	40%	50
25.2Q	JPY 24.5 bn. [▲16%]	34%	46
25.1Q	JPY 24.6 bn. [▲39%]	34%	43

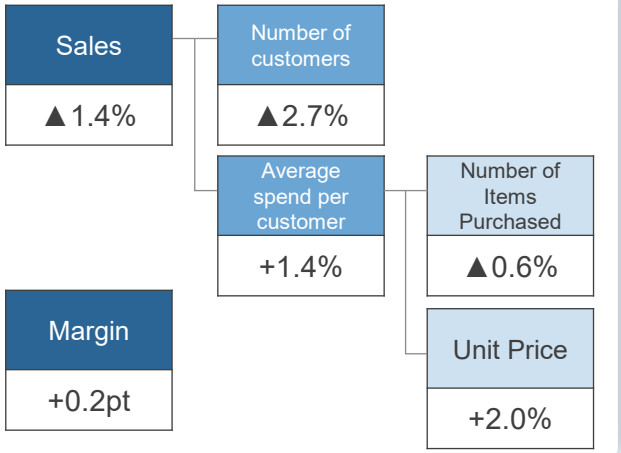
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Supermarket Business

- Due to external factors (a decline following the strong demand for rice in the previous year and weather-related impacts) as well as the negative impact of changes in sales promotions (at Kansai Super), existing store sales were down 1.4% YoY.
- Although the decline in sales was partially offset by improvements in gross profit margins and reductions in labor costs and other expenses, operating profit decreased.

(JPY M)	FY2025 1H Results	FY2026 1H Results	YoY Change	1Q	2Q
Gross Sales	213,014	**205,052**	▲7,962 ▲3.7%	▲3,739 ▲3.6%	▲4,223 ▲3.9%
Net Sales	204,742	197,313	▲7,428 ▲3.6%	▲3,506 ▲3.5%	▲3,921 ▲3.8%
Gross Profit	64,209	**62,913**	▲1,296	▲613	▲682
SG&A Expenses	59,580	**59,625**	+45	▲45	+90
Personnel Expenses	26,630	26,077	▲553	▲217	▲336
Rent Expenses	9,938	9,814	▲123	▲18	▲104
Advertising Expenses	1,104	1,106	+2	+28	▲26
Depreciation	1,982	2,041	+59	+16	+42
Outsourcing Expenses	2,619	2,647	+28	+126	▲98
Sales Commission	1,955	2,009	+53	+8	+45
Other	15,349	15,927	+578	+10	+567
Operating Profit	4,628	**3,287**	▲1,341	▲568	▲772

Existing Store Sales at Supermarket (YoY change)



(JPY 100M)

↓	▲24	Decrease in sales
↑	+11	Increase in improving gross margin
↑		Reduced external personnel expenses (Store format conversions to Daily Mart /Improving productivity per hour of labor through the introduction of self-checkout systems)
↓	+3	Increase in transportation costs
↓	+2	Increase in system costs

1H Review

× A decline due to a rebound from the previous year's strong demand for rice and weather-related factors, and the Hanshin Tigers sale was held the previous year

△ Changes to products and promotional activities made without sufficient verification and preparation resulted in a negative impact on sales (1Q)

○ Introduced 13 stores under a new format in 1H and accelerated the pace of renovations

2H Initiatives

✓ Promoting store format transformation

i. Increase in sales [Enhancing the appeal of merchandising (Price and Value)]

ii. Reduction in operating costs [Efficiency improvements in operational structures]

iii. Improvement in gross profit margin

✓ For existing store formats, carefully reviewing product and promotional strategies on a brand-by-brand basis (starting in 2Q)

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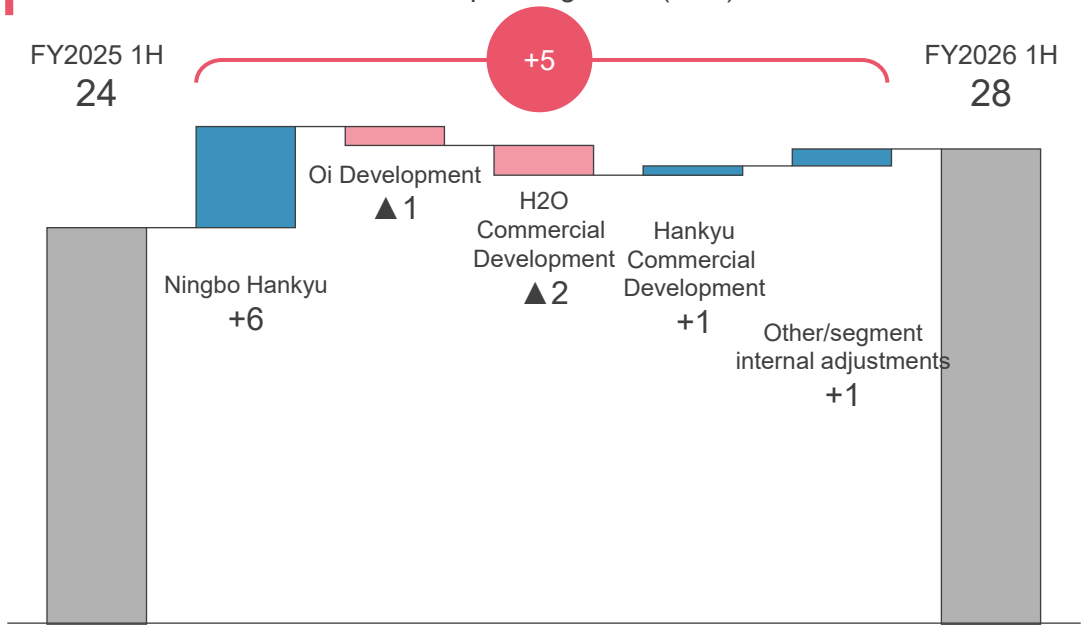
Shopping Center / Other Business

Shopping Center

- Ningbo Hankyu performed well. Segment results progressing ahead of the initial forecasts.
- Although Oi Development (Ours Inn Hankyu) saw a decline in operating profit due to higher renovation costs, sales remained strong thanks to an increase in average room rate and sustained high occupancy rates.

(JPY M)	FY2025 1H Results	FY2026 1H Results	YoY Change
Gross Sales	36,042	**42,804**	+6,762 +18.8%
Operating Profit	2,373	**2,844**	+470

Factors of Increase/Decrease in Operating Profit (YoY) (JPY 100M)

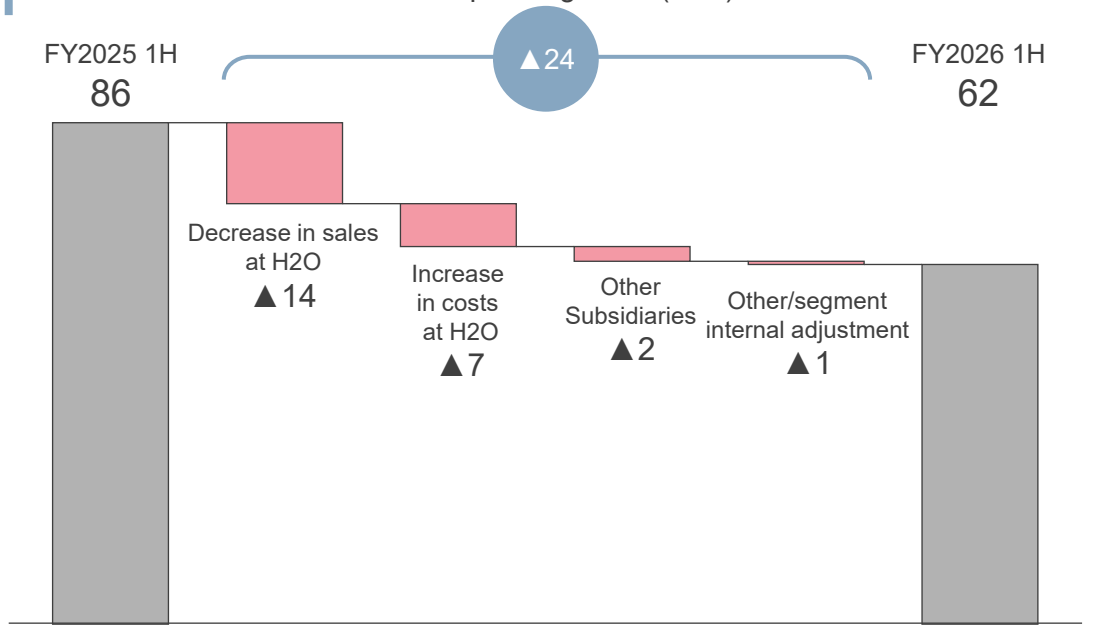


Other

- H2O (Head Office) posted a decline in operating profit due to lower dividend income from subsidiaries (eliminated in consolidation) and higher SG&A expenses.
- Although operating profit declined at subsidiaries excluding H2O, segment performance exceeded initial forecasts.

(JPY M)	FY2025 1H Results	FY2026 1H Results	YoY Change
Gross Sales	19,782	**20,350**	+567 +2.9%
Operating Profit	8,576	**6,152**	▲2,423

Factors of Increase/Decrease in Operating Profit (YoY) (JPY 100M)



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Financial Forecast for FY2026

- Although the Department Store Business lowered its forecast for 2H to account for factors such as change to the duty-free system, full-year forecast are expected to exceed the initial forecasts due to 1H performance that surpassed forecasts.
- Reflecting performance in each segment during 1H, consolidated operating profit and all profit figures for the full-year have been revised upward.

Consolidated Forecast

(JPY M)	FY2025 Results	FY2026 Forecast Previous (May 12)	FY2026 Forecast Current (Nov. 4)	Change from Forecast
Gross Sales	1,162,431	1,245,000	**1,230,500**	▲14,500
Net Sales	680,215	712,000	695,000	▲17,000
Operating Profit	32,386	32,500	**33,500**	+1,000
Ordinary Profit	34,508	33,000	**34,000**	+1,000
Profit	29,950	23,000	**23,500**	+500
Dividends per Share (JPY)	46	48	**48**	—

Gross Sales Forecast by Segment

(JPY M)	FY2025 Results	FY2026 Forecast Previous (May 12)	FY2026 Forecast Current (Nov. 4)	Change from Forecast	Basis for Forecast
Department Store	621,037	683,500	**683,500**	—	• Effects of the Hankyu Main Store renovation in line with expectations • Inbound sales progressing steadily
Supermarket	426,166	441,000	**421,344**	▲19,655	↓ Struggled in 1H ↓ Impact of consumers holding off on purchases ahead of the tax cut in Mar. ↑ Effects of store format conversions
Shopping Center	74,962	79,500	**83,304**	+3,804	• 2H in line with initial assumptions
Other	40,264	41,000	**42,350**	+1,350	• 2H in line with initial assumptions

Operating Profit Forecast by Segment

(JPY M)	FY2025 Results	FY2026 Forecast Previous (May 12)	FY2026 Forecast Current (Nov. 4)	Change from Forecast
Department Store	23,783	26,900	**27,000**	+100
Supermarket	10,852	11,000	**10,000**	▲1,000
Shopping Center	4,243	4,800	**5,544**	+744
Other	6,296	800	**1,752**	+952
Consolidation Adjustments	▲12,788	▲11,000	**▲10,796**	+203

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Recognition of the Business Environment

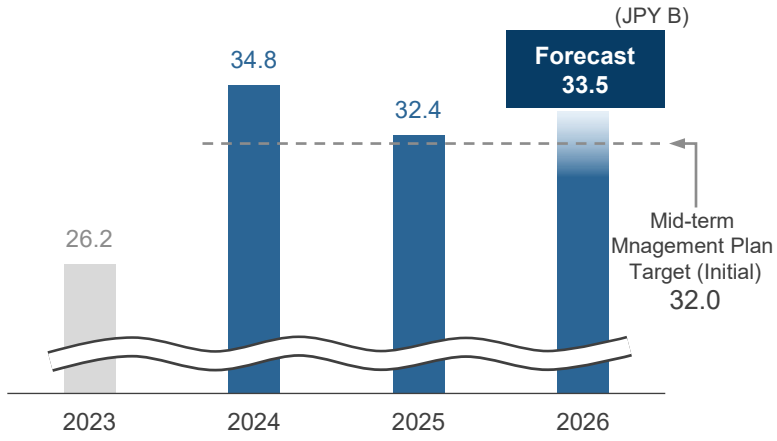
■ Changes in the External Environment

Entrenchment of Polarization in Consumption	✓ Expansion of the High-Net-Worth class ✓ Selective consumption (Value-based spending)
AI and Data-Driven Society	✓ Accelerating AI implementation / Delivering unique value as an indispensable person ✓ Increasing the value of primary data obtained from customer touchpoints
Ongoing and Prolonged Trend of Yen Weakness	✓ Spending by foreign visitors to Japan continues to trend upward
Urban Concentration and Local Depopulation	✓ Concentration of people and capital in urban areas, and progress in redevelopment ✓ Local communities are changing / Expanding opportunities for public-private partnership
Normalization of Factors Pressure on Profits	✓ Soaring prices of raw materials and energy ✓ Structural increases in labor costs due to the decline in the working-age population
Rising Interest Rates and Capital Efficiency	✓ Rising cost of capital ✓ Introduction of the new lease accounting standard

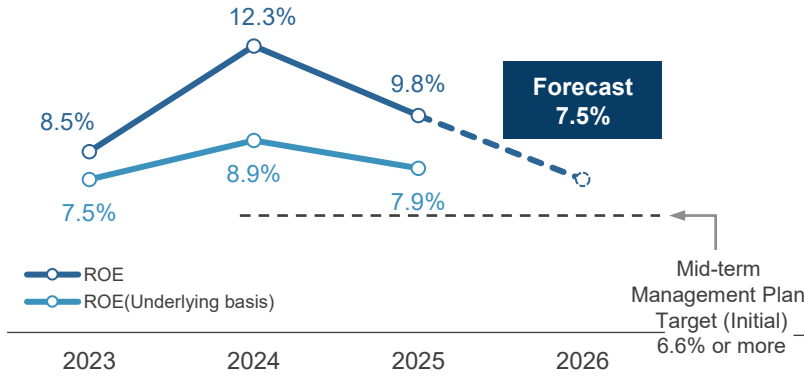
■ Progress of the Mid-term Management Plan (2024-2026)

- Although fluctuations in inbound sales and rising costs have had an impact, operating profit expects to exceed the target for the third consecutive year.
- Recognizing that the profitability of our core business is essential for further growth and improving capital efficiency, we have identified key growth areas for the future and are concentrating our investment in upfront capital investments.

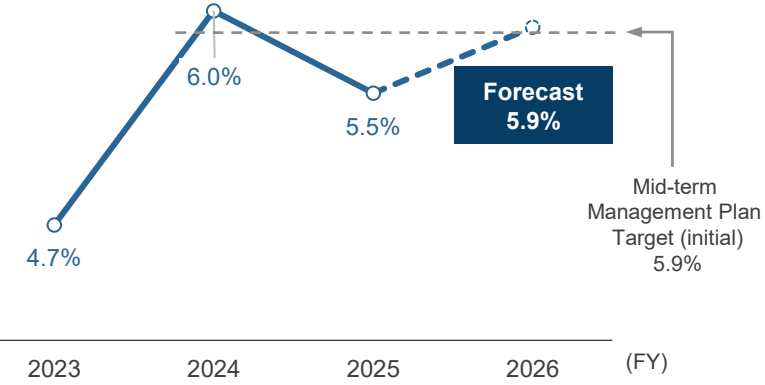
Operating Profit



ROE



ROIC

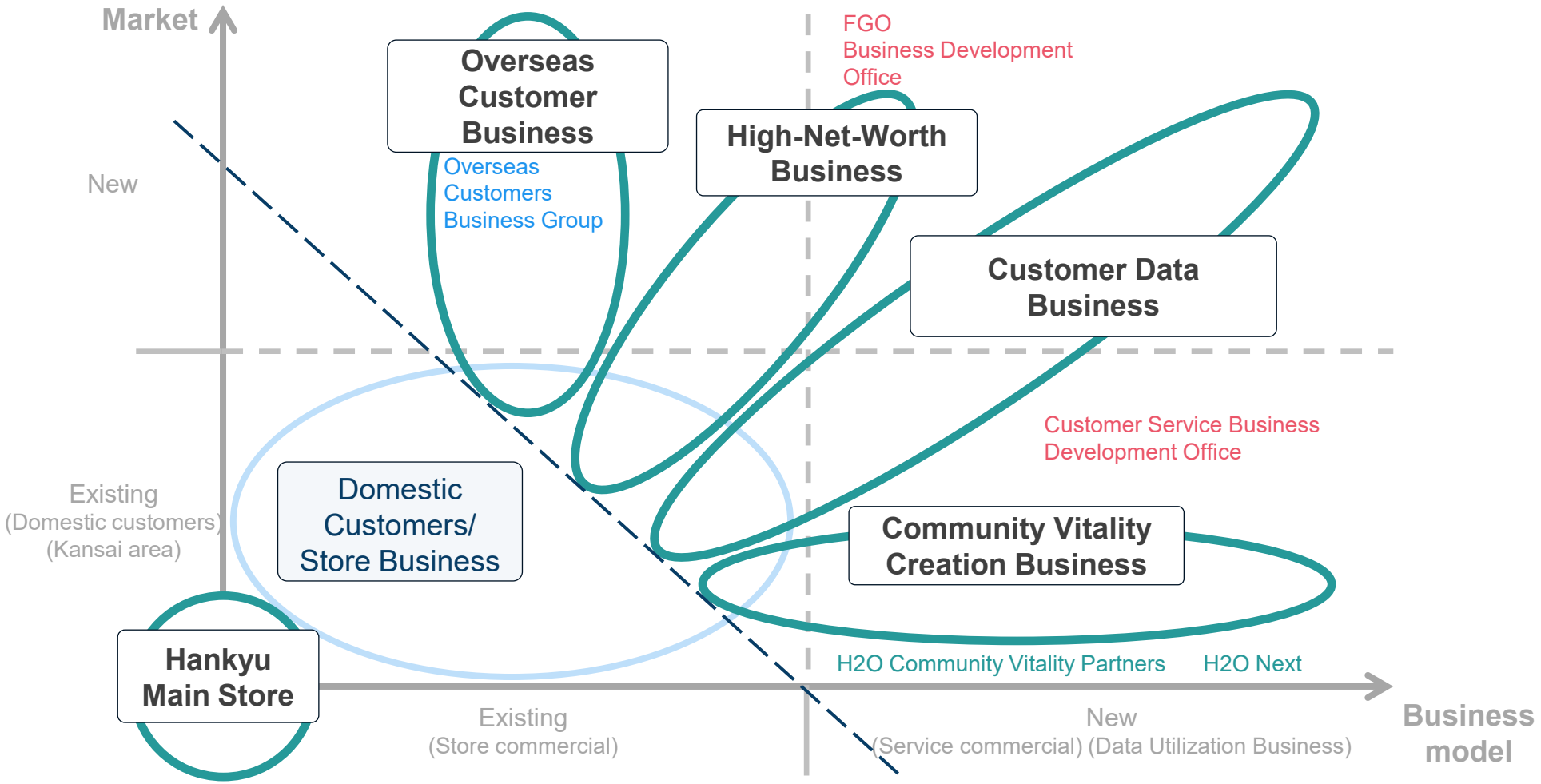


*Underlying ROE is calculated excluding extraordinary gains

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Priority Growth Segments

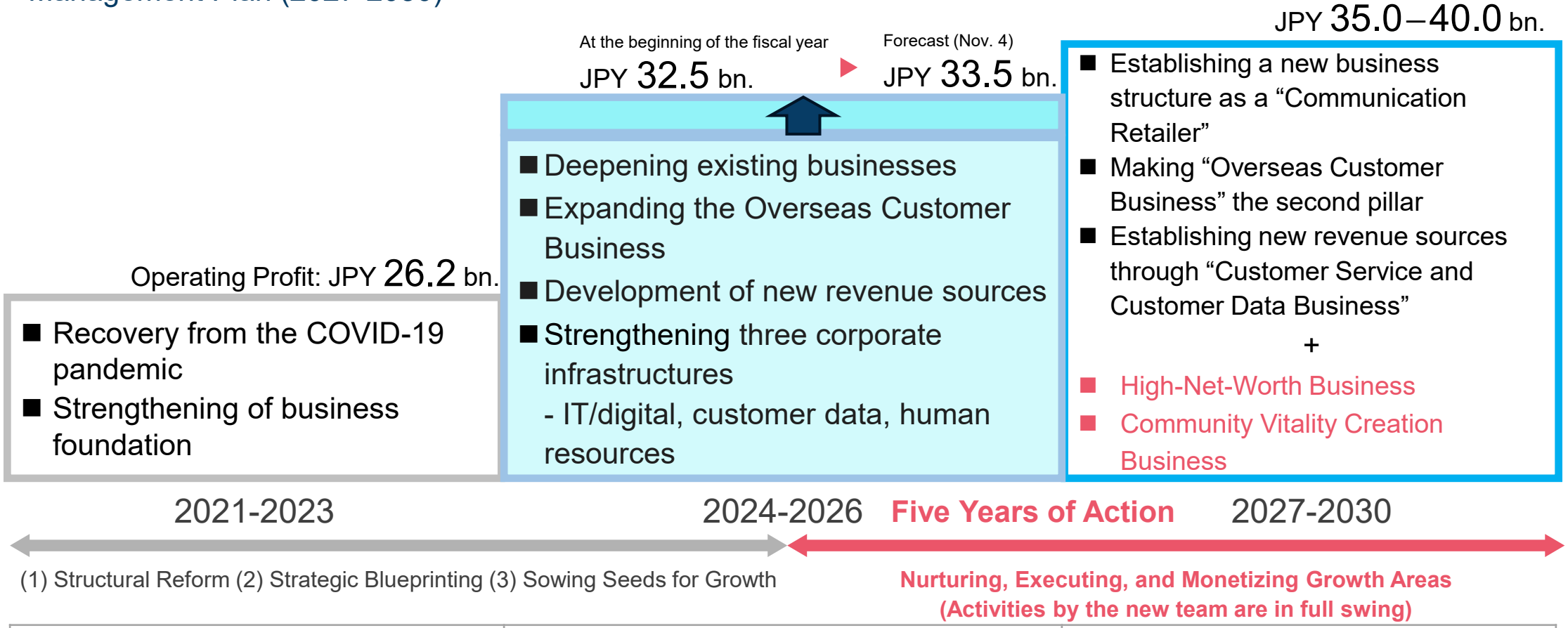
■ Long-term Business Plan for 2030 Ver.2 Update (Reprinted)



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Positioning of the Mid-term Management Plan (2027-2030)

- To fully ramp up business development, specific initiatives are starting this fiscal year, ahead of the Mid-term Management Plan (2027-2030)



Operating Profit JPY 26.2 bn.	Operating Profit JPY 33.5 bn.	Operating Profit JPY 35.0-40.0 bn. over ROE 8% over
Reforming existing businesses	Expand into new markets and new business models	Establish a new business structure centered on the customer

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FY2026 1H Key Progress

Segment		Key Progress
Hankyu Main Store		● Sales of high-end merchandise grew, led by "HANKYU LUXURY" (sales of items priced at JPY 5 million or more up 57% YoY), **and full-year sales are expected to reach JPY 400.0 bn.**
Domestic Customers/ Store Business	Department Stores	● With the goal of maximizing LTV, launched an app featuring a customer loyalty program and other features, and began providing the service
	Supermarket	● **Accelerated format conversions (to “Marché” and “Daily Mart”)** **(1H results: 13 stores (previous fiscal year results: 13 stores))** ● Developing an app to enable a personalized approach to customers
Overseas Customer Business		● Thanks to strengthened alliances, overseas VIP membership, sales, and share have been exceeding target →VIP members: 61 thousand (102% of target) / VIP customer sales: JPY 28.5 bn. (57% progress toward target) / Share: 48% (target +5pt)
High-Net-Worth Business		● Practical preparations for commercialization—including building up know-how, establishing networks, and expanding customer touchpoints—are currently underway
Community Vitality Creation Business		● The customer service apps "Machi-Uma" and "Machi-Ken" expanded their service areas and partners and began generating revenue ● Started a pilot test of a third community service
Customer Data Business		● "Retail Media" utilizing digital signage in supermarkets expanded to more stores*, enhancing exposure and **advancing effectiveness verification. Aiming to provide end-to-end corporate marketing support covering pre-visit, in-store, and post-purchase stages** * Apr.-Jun.: 3 stores, Jul.-Sep.: 13 stores, Oct.-Dec.: 57 stores (planned)
Management Conscious of Cost of Capital and Stock Price		● **Selected as a constituent of the "JPX-Nikkei Index 400" for the first time** ● Acquired JPY 30.1 bn. of treasury shares against a three-year target of JPY 30.0 bn.

Next Mid-term Management Plan

Plans to Announce a Roadmap and Numerical Targets

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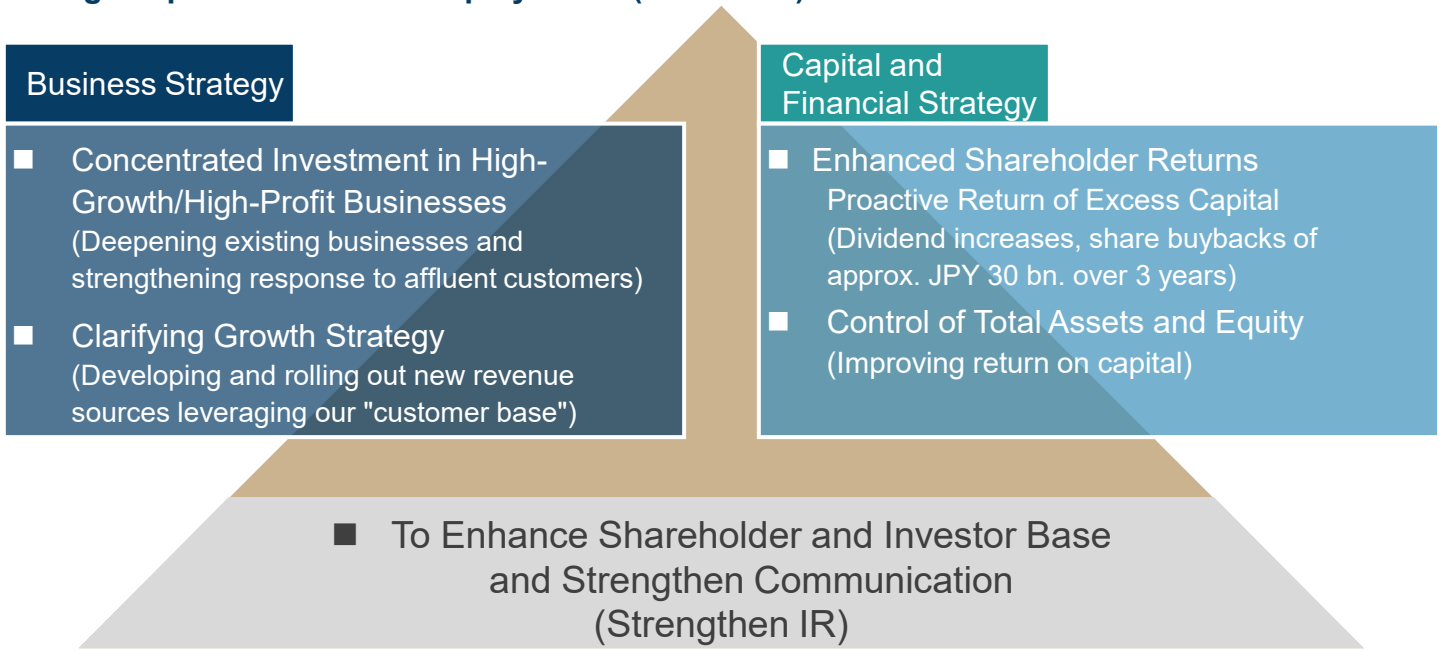
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Progress of “Action to Implement Management Conscious of Cost of Capital and Stock Price”

- Although the current PBR exceeds 1.0x, the P/E ratio remains a key challenge.
- Updated business, capital, and financial strategies will be announced in May 2027 (upon release of the full-year financial results) as part of the next Mid-term Management Plan.
- Aiming to establish KPIs and a roadmap for the growth strategy, continuously improve capital efficiency, and resolve the P/E ratio issue.

■ **Policies for Enhancing Corporate Value and Equity Value (2024-2026)**



Current					Future				
PBR	=	ROE	×	PER	PBR	=	ROE	×	PER
1.1x	=	**7-8%**	×	**12-14x**	**1.2x**	=	**8% over**	×	**15x over**

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Consolidated Results Trends

(JPY M)	FY2025 1Q	FY2025 2Q	FY2025 3Q	FY2025 4Q	FY2026 1Q	FY2026 2Q	FY2026 3Q	FY2026 4Q
Gross Sales	**273,290**	**282,128**	**317,414**	**289,598**	**290,696**	**295,268**		
Net Sales	163,644	169,379	182,840	164,350	164,541	168,797		
Gross Profit	73,221	75,349	84,094	75,507	76,273	77,321		
SG&A Expenses	67,716	68,999	70,683	68,387	68,995	70,874		
Operating Profit	**5,504**	**6,350**	**13,410**	**7,120**	**7,278**	**6,447**		
Non-Operating Income / Expenses	637	▲79	695	868	789	296		
Ordinary Profit	**6,141**	**6,271**	**14,106**	**7,989**	**8,068**	**6,743**		
Extraordinary Gain / Loss	125	▲644	11,875	▲10,389	3,862	116		
Income taxes, Non-Controlling Interests	2,286	2,698	3,911	▲3,371	1,665	2,234		
Profit	**3,980**	**2,928**	**22,070**	**971**	**10,265**	**4,625**		

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Consolidated Forecast

(JPY M)	2H					Full-Year				
	FY2025 Results	FY2026 Forecast Previous (May 12)	FY2026 Forecast Current (Nov. 4)	YoY Change	Change from Forecast	FY2025 Results	FY2026 Forecast Previous (May 12)	FY2026 Forecast Current (Nov. 4)	YoY Change	Change from Forecast
Gross Sales	607,012	658,500	644,534	+37,522	▲13,965	1,162,431	1,245,000	1,230,500	+68,068	▲14,500
Department Store	334,459	372,500	365,742	+31,283	▲6,757	621,037	683,500	683,500	+62,462	—
Supermarket	213,151	223,500	216,292	+3,141	▲7,207	426,166	441,000	421,344	▲4,821	▲19,655
Shopping Center	38,919	40,500	40,500	+1,580	—	74,962	79,500	83,304	+8,342	+3,804
Other	20,482	22,000	22,000	+1,517	—	40,264	41,000	42,350	+2,085	+1,350
Net Sales	347,190	369,500	361,661	+14,470	▲7,838	680,215	712,000	695,000	+14,784	▲17,000
Operating Profit	20,531	22,500	19,774	▲757	▲2,725	32,386	32,500	33,500	+1,113	+1,000
Department Store	15,547	17,800	15,435	▲111	▲2,364	23,783	26,900	27,000	+3,216	+100
Supermarket	6,223	7,000	6,712	+488	▲287	10,852	11,000	10,000	▲852	▲1,000
Shopping Center	1,869	2,700	2,700	+830	—	4,243	4,800	5,544	+1,300	+744
Other	▲2,279	▲4,400	▲4,400	▲2,120	—	6,296	800	1,752	▲4,543	+952
Consolidated Adjustment	▲829	▲600	▲674	+155	▲74	▲12,788	▲11,000	▲10,796	+1,992	+203
Ordinary Profit	22,095	22,500	19,187	▲2,907	▲3,312	34,508	33,000	34,000	▲508	+1,000
Profit	23,041	9,500	8,609	▲14,432	▲890	29,950	23,000	23,500	▲6,450	+500

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Results Trends by Segment

	(JPY M)	FY2025 1Q	FY2025 2Q	FY2025 3Q	FY2025 4Q	FY2026 1Q	FY2026 2Q	FY2026 3Q	FY2026 4Q
Department Store	Gross Sales	139,346	147,232	176,691	157,767	156,422	161,335		
	Operating Profit	3,453	4,782	9,549	5,997	5,762	5,801		
Supermarket	Gross Sales	104,951	108,063	111,860	101,291	101,211	103,840		
	Operating Profit	2,314	2,314	3,890	2,332	1,745	1,542		
Shopping Center	Gross Sales	19,051	16,991	18,519	20,400	22,734	20,070		
	Operating Profit	1,552	821	1,283	585	1,833	1,010		
Other	Gross Sales	9,941	9,841	10,342	10,139	10,328	10,021		
	Operating Profit	10,071	▲1,495	▲838	▲1,441	7,994	▲1,841		
Consolidation Adjustments	Operating Profit	▲11,886	▲72	▲475	▲354	▲10,057	▲64		
Total	Gross Sales	273,290	282,128	317,414	289,598	290,696	295,268		
	Operating Profit	5,504	6,350	13,410	7,120	7,278	6,447		

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Results Trends by Segment – Department Store Segment

(JPY M)	FY2025 1Q	FY2025 2Q	FY2025 3Q	FY2025 4Q	FY2026 1Q	FY2026 2Q	FY2026 3Q	FY2026 4Q
Gross Sales	**139,346**	**147,232**	**176,691**	**157,767**	**156,422**	**161,335**		
Net Sales	41,666	44,990	53,456	45,232	44,938	47,544		
Gross Profit	**30,481**	**32,063**	**38,705**	**33,157**	**33,494**	**34,342**		
SG&A Expenses	**27,027**	**27,280**	**29,155**	**27,160**	**27,731**	**28,541**		
Personnel Expenses	7,693	7,037	8,018	6,541	7,703	7,628		
Rent Expenses	6,535	6,575	6,811	6,862	6,816	6,861		
Advertising Expenses	1,031	1,476	1,359	1,648	1,225	1,648		
Depreciation	1,704	1,726	1,692	1,789	1,559	1,547		
Outsourcing Expenses	2,619	2,350	2,626	2,391	2,557	2,441		
Sales Commission	2,172	2,164	2,733	2,414	2,523	2,501		
Other	5,269	5,950	5,914	5,510	5,345	5,912		
Operating Profit	**3,453**	**4,782**	**9,549**	**5,997**	**5,762**	**5,801**		

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Results Trends Segment – Supermarket Business

(JPY M)	FY2025 1Q	FY2025 2Q	FY2025 3Q	FY2025 4Q	FY2026 1Q	FY2026 2Q	FY2026 3Q	FY2026 4Q
Gross Sales	**104,951**	**108,063**	**111,860**	**101,291**	**101,211**	**103,840**		
Net Sales	100,825	103,916	107,237	97,665	97,318	99,994		
Gross Profit	**31,628**	**32,580**	**34,002**	**31,175**	**31,015**	**31,897**		
SG&A Expenses	**29,314**	**30,265**	**30,111**	**28,843**	**29,269**	**30,355**		
Personnel Expenses	13,158	13,472	13,566	12,873	12,941	13,136		
Rent Expenses	4,933	5,004	4,973	4,940	4,914	4,900		
Advertising Expenses	580	524	674	461	608	498		
Depreciation	996	985	1,027	1,057	1,013	1,028		
Outsourcing Expenses	1,265	1,354	1,300	1,339	1,392	1,255		
Sales Commission	942	1,012	1,080	968	950	1,058		
Other	7,437	7,911	7,489	7,202	7,448	8,479		
Operating Profit	**2,314**	**2,314**	**3,890**	**2,332**	**1,745**	**1,542**		

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Capital Investment / Depreciation

Capital Investment

(JPY M)	FY2025 1H Results	FY2026 1H Results	Main Items	FY2026 Forecast
Consolidated Total	11,361	10,202		34,081
Department Store	4,249	1,904	Renovation of Hankyu Main Store and Hakata Hankyu	7,473
Supermarket	2,100	2,816	New store opening and store renovation of supermarket	7,607
Shopping Center	693	1,450	Renovation of Ours Inn Hankyu guest rooms/ Renovation of shopping centers	4,732
Other	4,358	4,084		14,267
IT・DX	3,859	3,884	H2O system investment	13,488
Consolidation Adjustments	▲40	▲53		

Depreciation

(JPY M)	FY2025 1H Results	FY2026 1H Results	YoY Change
Consolidated Total	12,198	12,516	+317

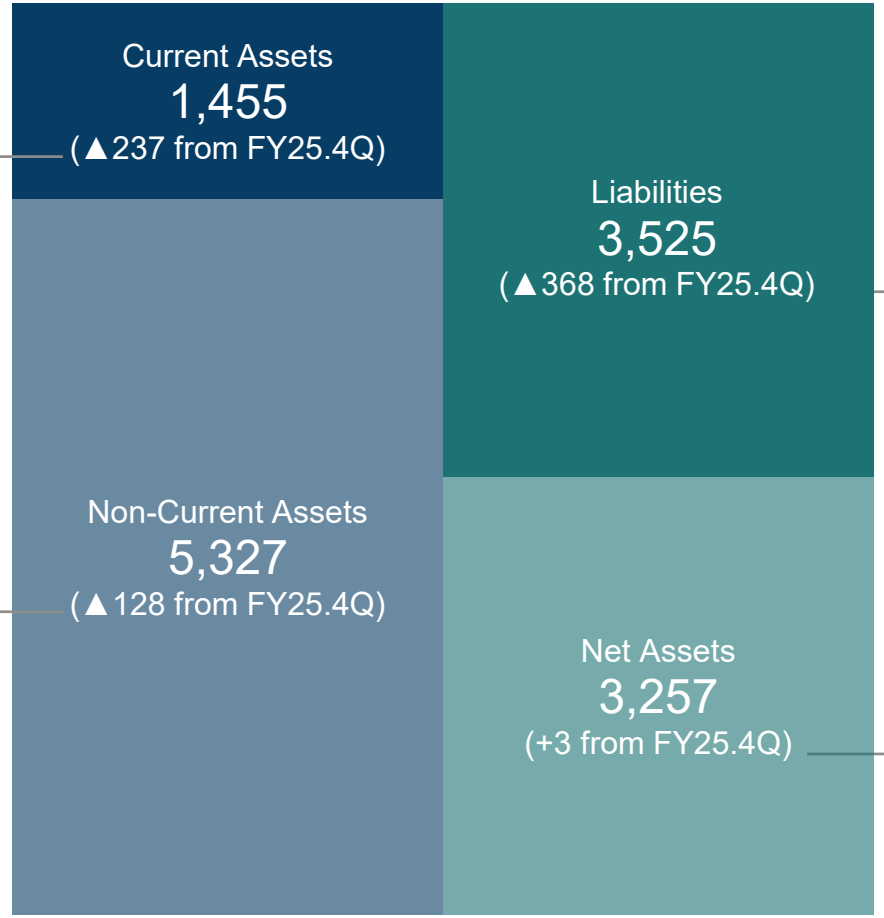
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Consolidated B/S

- Non-current assets decreased due to the sale of investment securities.
- Cash and deposits decreased due to the repayment of long-term borrowings.

Total Assets 6,782 (▲366 from FY25.4Q)

(JPY 100M)



<Major changes>

• Decrease in Cash and Deposits	▲189
• Decrease in Accounts Receivable-Other	▲39

<Major changes>

• Decrease in Investment Securities	▲95
• Decrease in Deferred Tax Assets	▲25

<Major changes>

• Decrease in Borrowings	▲167
• Decrease in Accounts Payable-Other	▲80
• Decrease in Deferred Tax Liabilities	▲51

<Major changes>

• Increase in Retained Earnings	+121
• Increase in Treasury Shares	▲97
• Decrease in Valuation Difference on Available-for-Sale Securities	▲61

Equity ratio 46% (FY25.4Q: 43%)

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