



INFOCOM CORPORATION

Financial Results Briefing for Q1 FY03/2024

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Consolidated Financial Results for Q1 FY03/24

- E-Comic drives performance for **higher sale and profits**

Net sales

¥18.8 billion
+21.5% YoY

Operating profit

¥1.8 billion
+16.6% YoY

Profit attributable to owners of the parent

¥1.2 billion
+15.1% YoY

Management Performance

(Billion yen)	FY03/23 Q1	FY03/24 Q1	YoY	
			Change	%
Net sales	15.4	18.8	+3.3	+21.5%
Operating profit (Operating margin)	1.5 (10.1%)	1.8 (9.6%)	+0.2	+16.6%
EBITDA	1.8	2.1	+0.2	+13.3%
Ordinary profit	1.6	1.8	+0.2	+15.6%
Profit attributable to owners of the parent	1.0	1.2	+0.1	+15.1%

Segment Structure

Digital Entertainment

E-comic
E-Comic Distribution Service

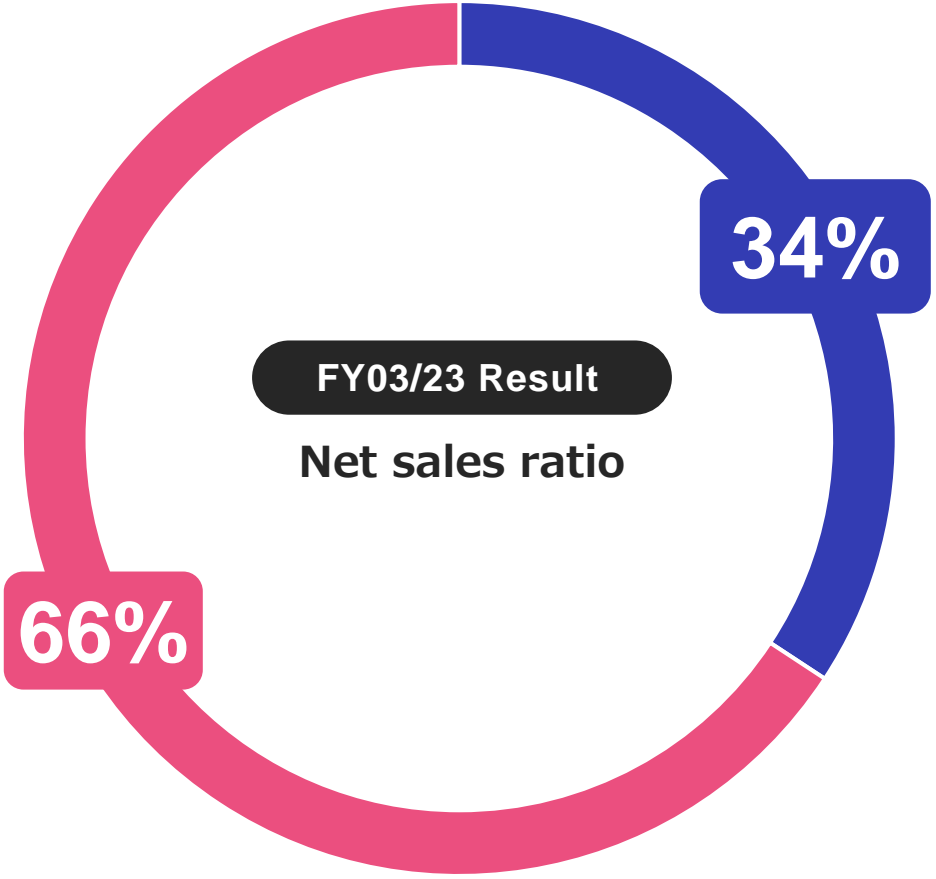


Business Solution

Health IT
Package services for medical institutions

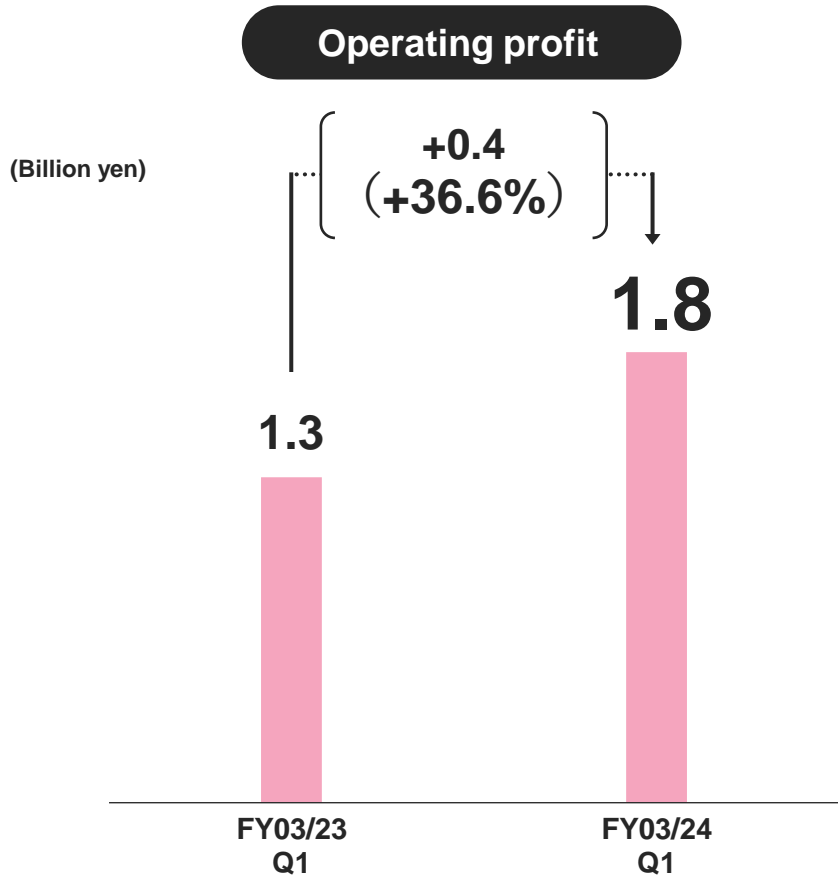
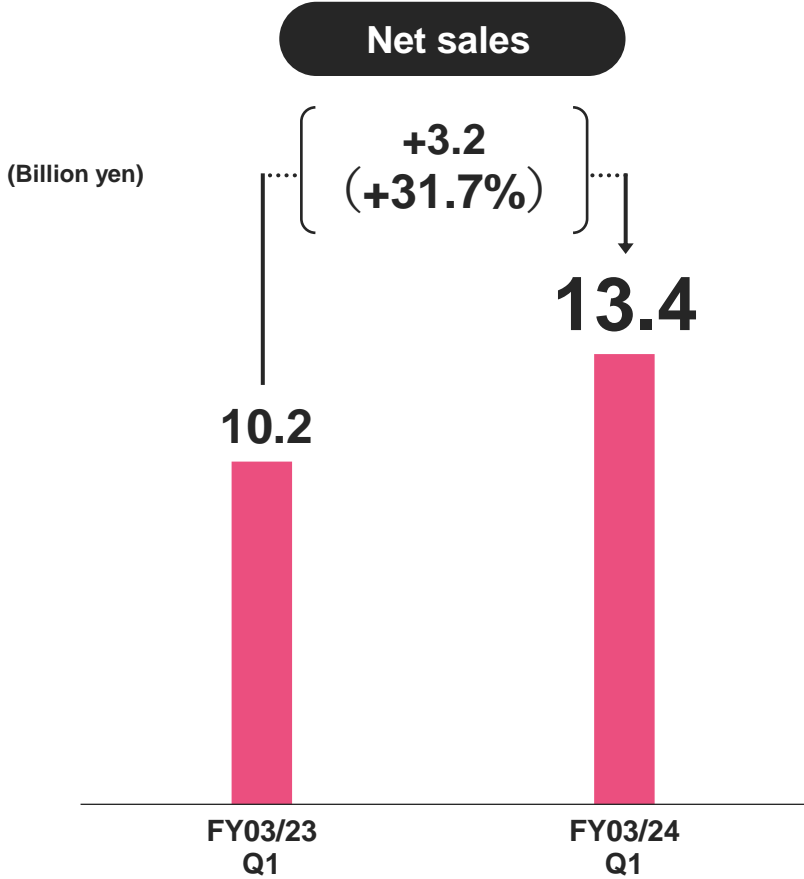
Business Software
ERP
Cloud services
Business package

Enterprise Service Management
System integration for major companies

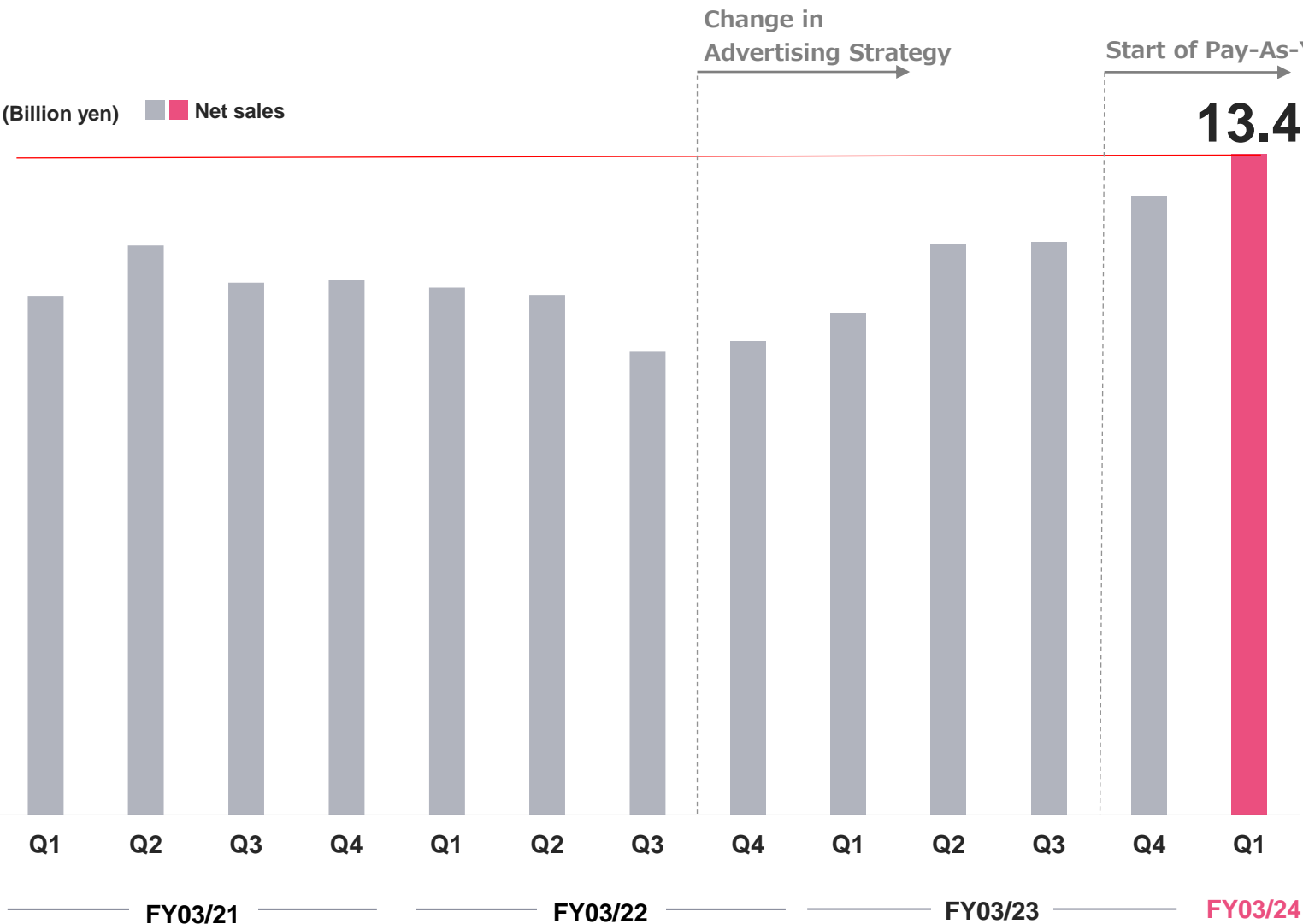


Digital Entertainment Results

Maintaining a growth trajectory via successful implementation of a pay-as-you-go system and aggressive marketing initiatives



E-Comic Business Results



- Strategic advertising investments

In addition to the existing flat-rate subscription (monthly course)...

- Increasing membership numbers through a pay-as-you-go system

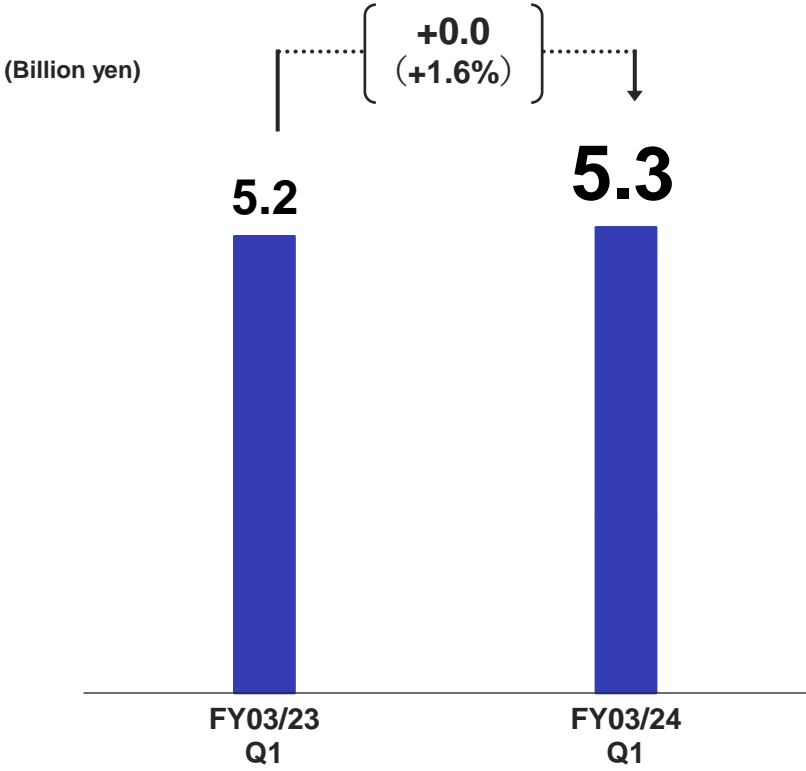


Record-High Sales

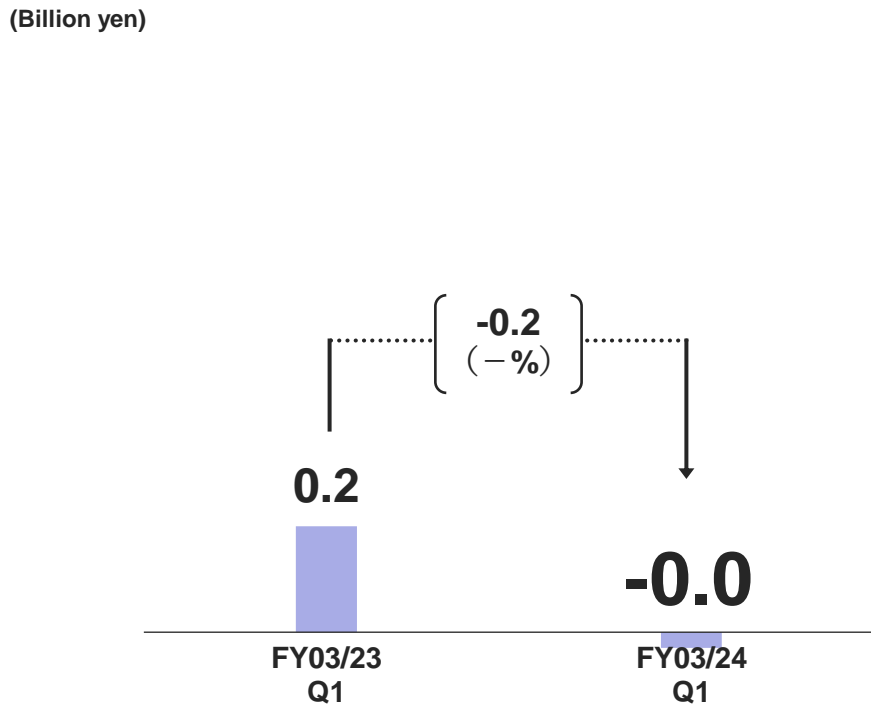
Business Solution Results

Despite delays in hospital systems, sales remained strong, mainly for corporate sales
 Up-front investments in sales promotions for services-oriented business

Net sales



Operating profit



Consolidated Earnings Forecast for FY03/24 ~Comparison vs. Initial Forecast~

Due to strong Digital Entertainment sales, we revised first-half and full-year forecasts upward in light of future prospects

(Billion yen)	FY03/24 Initial Forecast			FY03/24 Revised Forecast			Difference	
	1H	2H	FY	1H	2H	FY	Change	%
Net sales	37.0	41.0	78.0	39.0	43.5	82.5	+4.5	+5.8%
Operating profit (Operating margin)	3.8 (10.3%)	5.7 (13.9%)	9.5 (12.2%)	4.2 (10.8%)	5.8 (13.3%)	10.0 (12.1%)	+0.5	+5.3%
EBITDA	4.4	6.1	10.5	4.8	6.2	11.0	+0.5	+4.8%
Ordinary profit	3.8	5.7	9.5	4.2	5.8	10.0	+0.5	+5.3%
Profit attributable to owners of the parent	2.6	3.8	6.4	2.8	3.9	6.7	+0.3	+4.7%
Net income per share (yen)	116.82			122.28			+5.46	+4.7%
ROE	13.7%			14.3%			+0.6pt	-

Consolidated Earnings Forecast for FY03/24 ~Comparison vs. Previous Year~

(Billion yen)	FY03/23 Results			FY03/24 Forecast			Difference	
	1H	2H	FY	1H	2H	FY	Change	%
Net sales	33.0	37.3	70.3	39.0	43.5	82.5	+12.1	+17.3%
Operating profit (Operating margin)	3.7 (11.2%)	4.8 (12.9%)	8.5 (12.1%)	4.2 (10.8%)	5.8 (13.3%)	10.0 (12.1%)	+1.4	+17.3%
EBITDA	4.2	5.3	9.5	4.8	6.2	11.0	+1.4	+14.7%
Ordinary profit	3.7	4.8	8.5	4.2	5.8	10.0	+1.4	+16.3%
Profit attributable to owners of the parent	1.7	1.8	3.5	2.8	3.9	6.7	+3.1	+87.6%
Net income per share (yen)	65.20			122.28			+5.7	+87.5%
ROE	8.0%			14.3%			+6.3pt	-

Earnings Forecast by Segment for FY03/24 ~Comparison vs. Initial Forecast~

Digital Entertainment (Billion yen)	FY03/23 Results	FY03/24 Initial Forecast	FY03/24 Revised Forecast	YoY		Vs. Initial Forecast	
				Change	%	Change	%
				Net sales	46.2	53.0	57.5
Operating profit (Operating margin)	6.0 (13.1%)	7.0 (13.2%)	7.5 (13.0%)	+1.4	+24.1%	+0.5	+7.1%

Business Solution (Billion yen)	No Change to Initial Forecast			YoY		Vs. Initial Forecast	
	FY03/23 Results	FY03/24 Initial Forecast	FY03/24 Revised Forecast	Change	%	Change	%
				Net sales	24.0	25.0	25.0
Health IT	9.8	10.1	10.1	+0.2	+2.1%	-	-
Operating profit (Operating margin)	2.4 (10.3%)	2.5 (10.0%)	2.5 (10.0%)	+0.0	+0.7%	-	-

Becoming a services company that delivers new value through the co-creation of ICT and real-world businesses

Contact

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