

# FINANCIAL RESULTS BRIEFING FOR Q1 FY2018

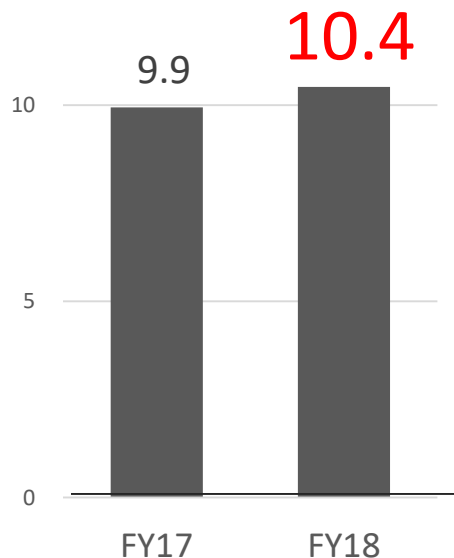
Infocom Corporation  
07/30/2018

# Q1 FY2018 Results

## Net sales

(Billion yen)

+ 5.2%

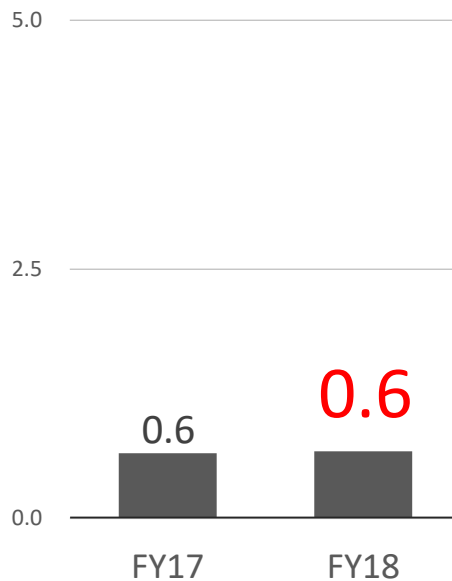


- ✓ Increase due to growth in sales of e-comic service

## Operating profit

(Billion yen)

+ 3.9%

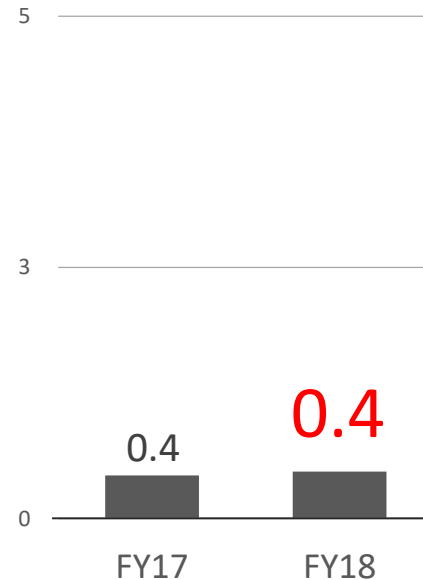


- ✓ Increases in income and profits

## Profit attributable to owners of parent

(Billion yen)

+ 11.4%



- ✓ Increases in income and profits

(Billion yen)

	FY17	FY18	Year on year	
Net sales	9.9	10.4	+5.1	+5.2%
Operating profit	0.6	0.6	+0.2	+3.9%
(Operating margin)	(6.6%)	(6.5%)		
EBITDA*	0.9	0.9	-0.0	-0.7%
Ordinary profit	0.6	0.7	+0.4	+6.3%
Net income attributable to owners of parent	0.4	0.4	+0.4	+11.4%

◆ Net income and sales rose from a year earlier

\*EBITDA: Calculated with operating profit and depreciation

## Business Solution Group


## Digital Entertainment Group



Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing-care companies
- Health industry



Business Software

ERP • RPA  
Business package  
cloud services


- Companies
- Government offices
- Local governments



Enterprise Service Management

System integration for major companies

- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies



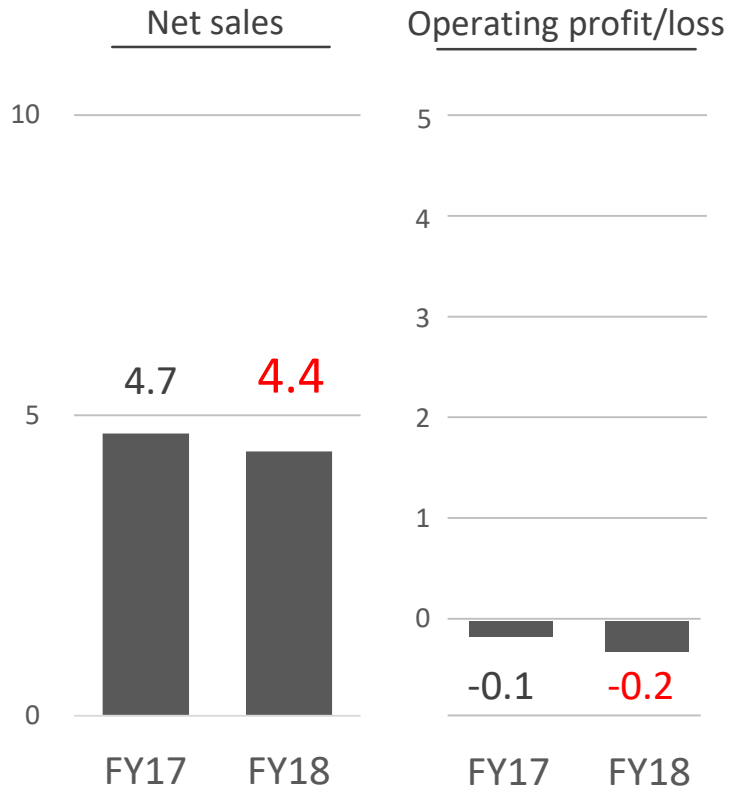
Digital Entertainment

E-comic  
E-commerce

- General consumers

# Business Solution Results

(Billion yen)



(Billion yen)

	FY17	FY18	Year on year	
Net sales	4.7	4.4	-0.2	-5.1%
Operating profit/loss	-0.1	-0.2	-0.1	-96.5%
(Operating margin)	(-)	(-)		

## Net sales

Decreased sales due to diminished sales of SI projects

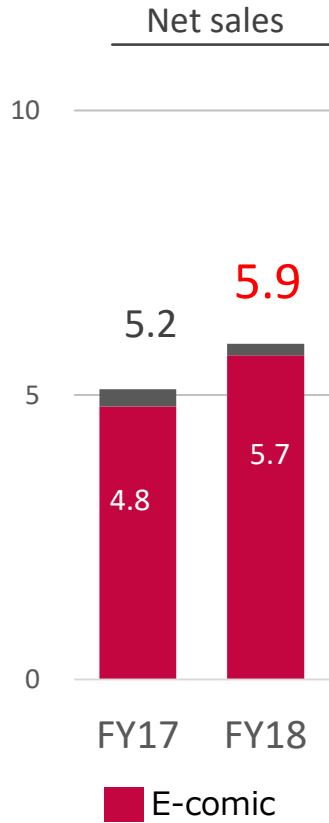
## Operating profit/loss

Lower sales and profit  
Upfront investment in AI and Health IT

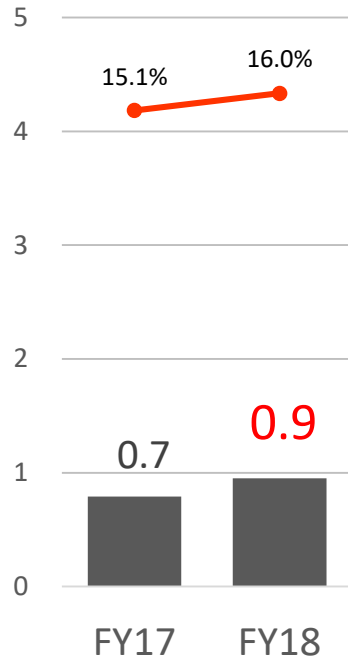
Note: The group's sales and profit tend to be relatively low in the first and third quarters of the fiscal year, but be concentrated on the fourth quarter.

# Digital Entertainment Results

(Billion yen)



Operating profit



(Billion yen)

	FY17	FY18	Year on year
Net sales	5.2	5.9	+7.5 +14.4%
E-comic	4.8	5.7	+8.7 +17.9%
Operating profit	0.7	0.9	+1.6 +20.7%
(Operating margin)	(15.1%)	(16.0%)	

## Net sales

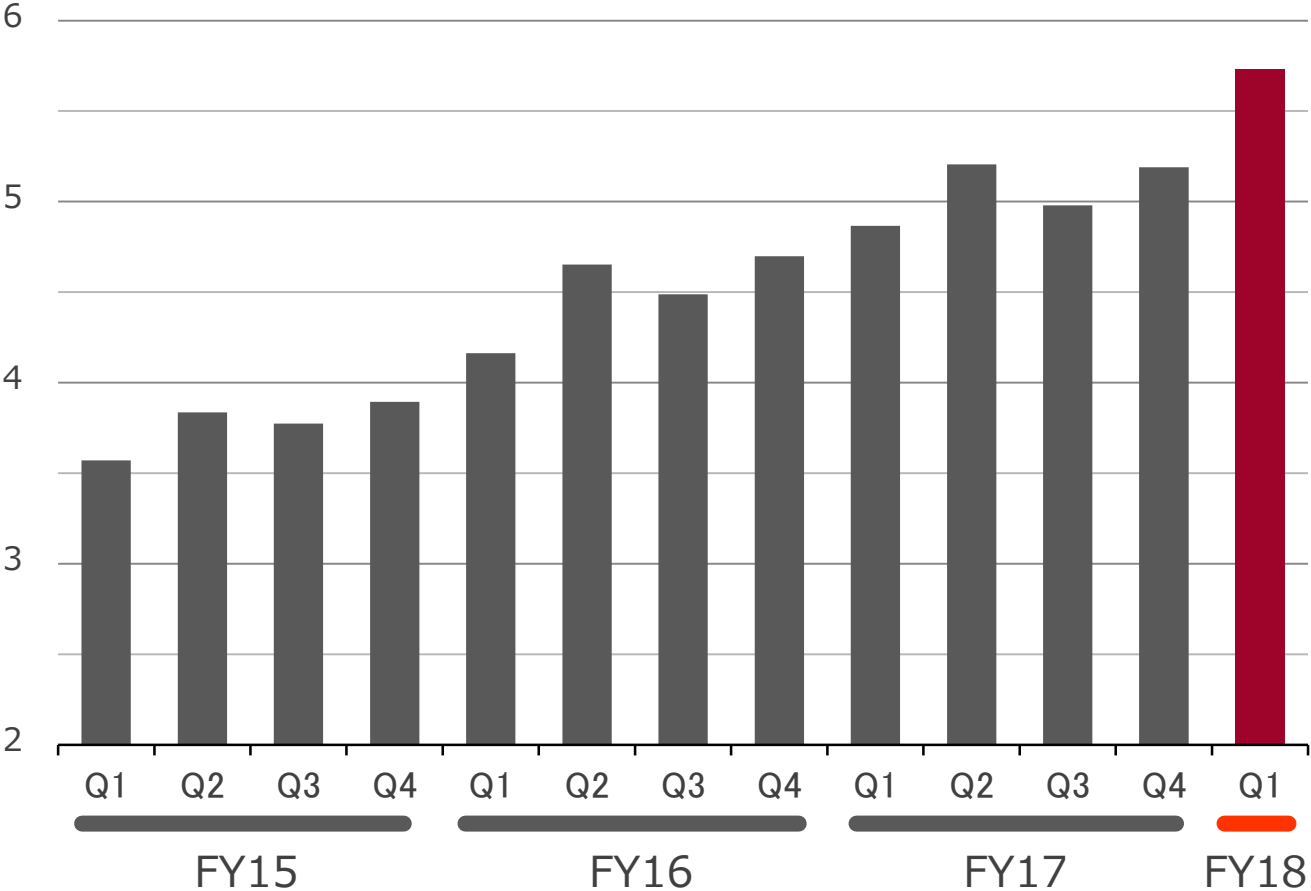
Posted highest quarterly segment sales to date, due to healthy sales of e-comics distribution service

## Operating profit

Increased profit due to growing sales in e-comics service

# Q1 FY2018 Results of E-Comic Distribution Service

(Billion yen)



# Forecast for FY2018

(Billion yen, %)

	FY17 actual performance			FY18 forecast				
	1H	2H	Full year	1H	2H	Full Year	Change (Full year)	%change (Full year)
Net sales	21.2	24.5	45.7	23.0	27.0	50.0	+4.2	+9.2%
Operating profit	2.3	3.4	5.8	2.6	3.9	6.5	+0.6	+11.5%
(Operating margin)	(1.1)	(1.4)	(1.2)	(1.1)	(1.4)	(1.3)		
EBITDA	2.9	4.0	6.9	3.2	4.5	7.7	+0.7	+10.2%
Ordinary profit	2.6	3.3	5.9	2.6	3.9	6.5	+0.5	+9.5%
Profit attributable to owners of parent	2.5	2.0	4.6	1.8	2.7	4.5	-0.1	-3.0%
Earnings per share(yen)			16.9			16.4	-0.5	-3.1%
ROE (%)			17.9%			15.0%	-0.2	

Note: The forecast remains unchanged from the figures announced on April 26, 2018.



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