# Third Quarter Financial Results for the Fiscal Year Ending 31 October 2025

# **Supplementary Materials**

September 5, 2025





Financial Results for the Third Quarter of FY2025



## Financial Results for the Third Quarter of FY2025

(unit: ¥ billion)

129.2

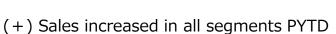
3Q 2024

3Q 2025

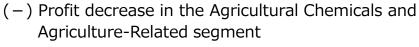
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	3Q 2024 results	3Q 2025 results	Change (Amount)	Change (%)
Net Sales	129.2	134.5	+5.3	+4%
Gross Profit	29.8	27.8	-1.9	-7%
Operating Income	12.3	10.4	-1.9	-15%
Ordinary Income	16.9	11.6	-5.4	-32%
Net income attributable to owners of parent	12.8	9.0	-3.8	-29%
Ref.) Average of exchange rates	¥/US\$=152	¥/US\$=149		

Sales **Operating Income** 



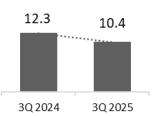






PYTD -¥1.9billion





\* PYTD: Prior Year-To-Date

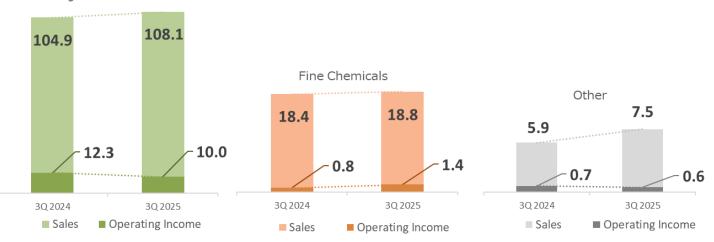


# Financial Results by Business Segment

(unit: ¥ billion)

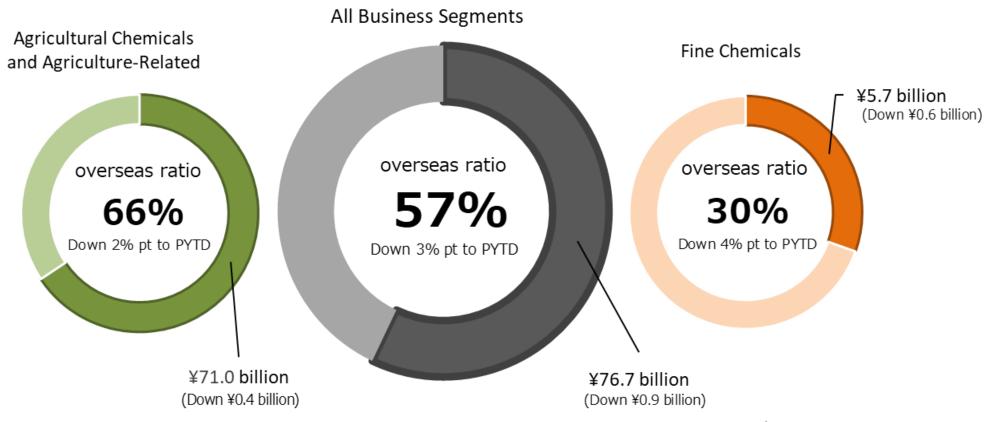
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		3Q 2024 Results	3Q 2025 Results	Change (Amount)	Change (%)
Net Sales		129.2	134.5	+5.3	+4%
	Agricultural Chemicals and Agriculture-Related	104.9	108.1	+3.2	+3%
	Fine Chemicals	18.4	18.8	+0.4	+2%
	Other	5.9	7.5	+1.6	+27%
Operating Income		12.3	10.4	-1.9	-15%
	Agricultural Chemicals and Agriculture-Related	12.3	10.0	-2.3	-19%
	Fine Chemicals	0.8	1.4	+0.7	+84%
	Other	0.7	0.6	-0.2	-24%
	(Adjustment)	-1.5	-1.6	-0.0	-







## Overseas Sales and Ratio for the Third Quarter of FY2025





\* PYTD: Prior Year-To-Date

# Summary of the Third Quarter of FY2025

#### **All Business Segments**

- Sales increased in all segments PYTD
- A significant profit decline in the Agricultural Chemicals and Agriculture-Related segment, combined with a decrease in equity in earnings of affiliates and foreign exchange losses, led to an overall decrease in profits
- Yen appreciation weighed on profits

### Agricultural Chemicals and Agriculture-Related

- In the Japanese market, sales of fungicide DISARTA and herbicide EFFEEDA remained strong
- In markets outside Japan, shipments of herbicide AXEEV decreased in Argentina and Brazil but increased in the US and Australia
- Operating profit decreased due to price adjustments implemented as a countermeasure against the entry of generic products for AXEEV

#### **Fine Chemicals**

Net Sales
Operating Income

**¥18.8** billion (PYTD +¥0.4B)

**¥1.4** billion (PYTD +¥0.7B)

- Sales volume of bismaleimides increased due to strong demand in the field of electronic materials for generative AI servers
- Sales volume of amines remained strong

#### Other

Net Sales
Operating Income

**¥7.5** billion (PYTD +¥1.6B)

**¥0.6** billion (PYTD -¥0.2B)

- Increased new construction orders in the construction industry led to higher sales
- Operating profit declined due to rising material costs and other factors





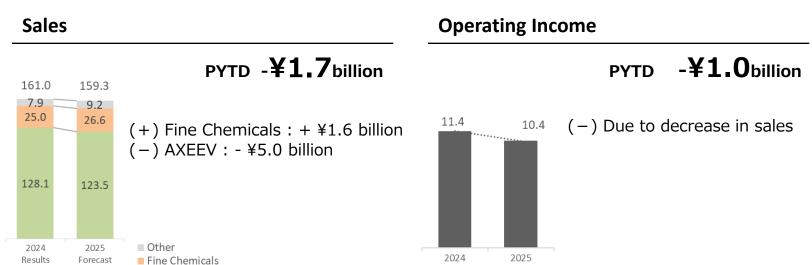


# Earnings Forecast for the FY2025 (PYTD)

Unit: Billions of Yen

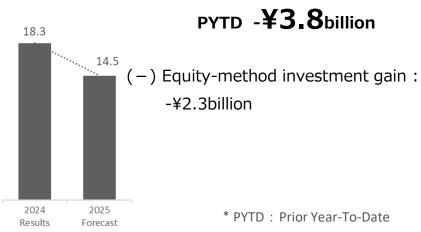
Agricultural Chemicals

		2024 Results	2025 Forecast	Change (Amount)	Change (%)
Net Sales		161.0	159.3	-1.7	-1%
	Agricultural Chemicals and Agriculture-Related	128.1	123.5	-4.6	-4%
	Fine Chemicals	25.0	26.6	+1.6	+7%
	Other	7.9	9.2	+1.3	+16%
Operating Income		11.4	10.4	-1.0	-8%
Ordinary Inc	come	18.3	14.5	-3.8	-21%
Net income attributable to owners of parent		13.6	10.9	-2.7	-20%
	Ref.) Average of exchange rates	¥/US\$=151	¥/US\$=150		



Results

#### **Ordinary Income**





R&D expenses, Capital investment and Depreciation



## R&D expenses, Capital investment and Depreciation

#### **R&D** expenses

FY2024 Results

¥7.0billion



FY2025 Forecast ¥**7.1** billion

- (Factors) More focus on development of overseas markets
  - Promotion of R&D activities utilizing cutting edge technology

#### **Capital investment**

FY2024 Results ¥ **9.9** billion



FY2025 Forecast ¥ **8.5** billion

(Factors)

- Renewal of production equipment and R&D facilities
- Construction of new plant

#### **Depreciation**

FY2024 Results

¥ 5.3 billion



FY2025 Forecast ¥ **5.2** billion



Statements in this document regarding earnings forecasts and other forward-looking statements are expectations based on information available at the time the material was prepared and include potential risks and uncertainties. Actual results may differ from these earnings forecasts due to a variety of factors.

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<Inquiries>

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Corporate Planning Section, Corporate Planning & Coordination Department, Corporate Planning & Coordination Division

Please also see the Company's website. http://ir.kumiai-chem.co.jp/en/index.html