## **NEWS RELEASE**



January 11, 2018
Daisuke Iwase, President
LIFENET INSURANCE COMPANY
(Securities Code: 7157, TSE Mothers)

## **December 2017: MONTHLY DISCLOSURE**

Annualized premium of new business was 159 million yen, 139% of December 2016

TOKYO, January 11, 2018 – LIFENET INSURANCE COMPANY (TSE Mothers 7157, President Daisuke Iwase, URL: <a href="http://ir.lifenet-seimei.co.jp/en/">http://ir.lifenet-seimei.co.jp/en/</a>) announces the monthly business performance for December 2017.

Annualized premium<sup>\*1</sup> of new business in the month of December 2017 was 159 million yen (139% of December 2016). The number of applications was 4,624 (145% of December 2016), with the number of new business at 3,622 (142% of December 2016). Accordingly, annualized premium<sup>\*1</sup> of policies-in-force was 10,796 million yen. The number of policies-in-force as of the end of December 2017 resulted in a total of 255,618, and sum insured of policies-in-force stands at 2,028,255 million yen.

In December 2017, insurance premiums and claims and benefits recorded 887 million yen (109% of December 2016) and 94 million yen (75% of December 2016), respectively.

## **Topics**

- Dec. 13 Long-term Disability Hataraku-Hito 2 Ranked 1st in Hoken Kanzen Guide Magazine <a href="http://ir.lifenet-seimei.co.jp/en/news/index/index7912573081490597755/main/0/link/20171213\_en.pdf">http://ir.lifenet-seimei.co.jp/en/news/index/index7912573081490597755/main/0/link/20171213\_en.pdf</a>
- Dec. 25 Long-term Disability Hataraku-Hito 2 Ranked 1st in Yoi Hoken Warui Hoken Magazine <a href="http://file.swcms.net/file/lifenet-seimei/en/news/index/auto\_20171225441886/pdfFile.pdf">http://file.swcms.net/file/lifenet-seimei/en/news/index/auto\_20171225441886/pdfFile.pdf</a>

Lifenet's steady growth of polices-in-force has been driven by the public's increasing support and interest in its Manifesto; to offer simple, convenient and competitively priced products and services based on the highest levels of business integrity. Lifenet will continue to build its customers' trust and satisfaction by improving our website and contact center, by ensuring thorough and transparent disclosure of information, and by adhering to our Manifesto, offering our products and services twenty four hours a day, seven days a week through the convenience of our website. (Manifesto of Lifenet <a href="http://ir.lifenet-seimei.co.jp/en/company/manifesto.html">http://ir.lifenet-seimei.co.jp/en/company/manifesto.html</a>)

## **NEWS RELEASE**



Number of new business, polices-in-force and premiums and claims (preliminary report)\*2

Number of new business (month)	Dec. 2017	Dec. 2016
Number of applications	4,624	3,180
Number of new business	3,622	2,553
Sum insured of new business*3(million yen)	17,350	11,682
Annualized premium*1(million yen)	159	114
- excl. death coverage (million yen)	104	77

Number of new business (accumulated total)	Apr. 2017 – Dec. 2017	Apr. 2016 – Dec. 2016
Number of applications	35,925	27,731
Number of new business	26,997	20,599
Sum insured of new business*3(million yen)	130,560	114,369
Annualized premium*1 (million yen)	1,191	955
- excl. death coverage (million yen)	772	601

N	umber of policies-in-force	End of Dec. 2017	End of Dec. 2016
Number of policies-in-force		255,618	234,828
	- Term Life*4	128,441	121,208
	- Whole-life Medical*4	74,700	70,033
	- Term Medical Care*4	10,062	10,645
	- Long-term Disability*4	40,492	32,942
	- Cancer*4	1,923	-
Sum insured of policies-in-force*3 (million yen)		2,028,255	1,948,424
Α	nnualized premium*1 (million yen)	10,796	9,856
	- excl. death coverage (million yen)	5,241	4,597

Insurance premiums and claims (million yen)	Dec. 2017	Dec. 2016
Insurance premiums	887	815
Insurance claims and benefits	94	126

<sup>\*1:</sup> Annualized premium is the amount of money equivalent to what is to be paid to have the insurance coverage for one year. All payments for Lifenet products are in monthly installments, thus the annualized premium is calculated as multiplying the monthly premium by 12 months.

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Disclaimer: This is a summarized translation of the original Japanese document, prepared and provided solely for readers' convenience. In case of any discrepancy or dispute, the Japanese document prevails.

<sup>\*2:</sup> This report is preliminary and may be different from the final settlement report.

<sup>\*3:</sup> Sum insured of new business and sum insured of polices-in-force are the sum of death coverage, and do not include medical and survival coverage.

<sup>\*4:</sup> Term Life insurance: Kazoku and au Term Insurance, Whole-life Medical insurance: Jibun, New Jibun, New Jibun for Women, au Medical Insurance and au Medical Insurance for Women, Term Medical Care insurance: Jibun Plus, Long-term Disability insurance: Hataraku-Hito, Hataraku-Hito 2 and au Long-term Disability Insurance, Cancer insurance: Double Yell.