

September 7, 2020  
Ryosuke Mori, President  
LIFENET INSURANCE COMPANY  
(Securities Code: 7157, TSE Mothers)

## **August 2020: MONTHLY DISCLOSURE**

**Annualized premium of policies-in-force was 16,984 million yen, 121% of August 2019**

TOKYO, September 7, 2020 – LIFENET INSURANCE COMPANY (TSE Mothers 7157, President Ryosuke Mori, URL: <https://ir.lifenet-seimei.co.jp/en/>) announces the monthly business performance for August 2020.

Annualized premium\*<sup>1</sup> of new business in the month of August 2020 was 323 million yen (127% of August 2019), and the number of new business was 7,653 (125% of August 2019).

Accordingly, annualized premium\*<sup>1</sup> of policies-in-force was 16,984 million yen. The number of policies-in-force as of the end of August 2020 resulted in a total of 399,707, and sum insured of policies-in-force stands at 2,768,433 million yen.

In August 2020, insurance premiums and claims and benefits recorded 1,373 million yen (121% of August 2019) and 271 million yen (104% of August 2019), respectively.

### **Topics**

Aug. 11      Financial Results for 1Q of Fiscal 2020 Ending March 31, 2021  
<https://ir.lifenet-seimei.co.jp/en/library/earnings.html>

Lifenet's steady growth of policies-in-force has been driven by the public's increasing support and interest in its Manifesto; to offer simple, convenient and competitively priced products and services based on the highest levels of business integrity. Lifenet will continue to build its customers' trust and satisfaction by improving our website and contact center, by ensuring thorough and transparent disclosure of information, and by adhering to our Manifesto, offering our products and services twenty four hours a day, seven days a week through the convenience of our website.

(Manifesto of Lifenet <https://ir.lifenet-seimei.co.jp/en/company/manifesto.html>)

## Number of new business, policies-in-force and premiums and claims (preliminary report)<sup>\*2</sup>

| Number of new business (month)                          | Aug. 2020 | Aug. 2019 |
|---|-----------|-----------|
| Number of new business                                  | 7,653     | 6,105     |
| Sum insured of new business <sup>*3</sup> (million yen) | 42,311    | 30,007    |
| Annualized premium <sup>*1</sup> (million yen)          | 323       | 255       |
| - excl. death coverage (million yen)                    | 182       | 152       |

| Number of new business (accumulated total)              | Apr. 2020 – Aug. 2020 | Apr. 2019 – Aug. 2019 |
|---|-----------------------|-----------------------|
| Number of new business                                  | 43,984                | 31,322                |
| Sum insured of new business <sup>*3</sup> (million yen) | 257,111               | 157,114               |
| Annualized premium <sup>*1</sup> (million yen)          | 1,836                 | 1,338                 |
| - excl. death coverage (million yen)                    | 1,005                 | 800                   |

| Number of policies-in-force                                  | End of Aug. 2020 | End of Aug. 2019 |
|--|------------------|------------------|
| Number of policies-in-force                                  | 399,707          | 330,006          |
| - Term Life  | 192,785          | 159,934          |
| - Whole-life Medical   | 109,844          | 91,156           |
| - Term Medical Care  | 9,019            | 9,300            |
| - Long-term Disability                                       | 57,193           | 51,366           |
| - Cancer   | 30,866           | 18,250           |
| Sum insured of policies-in-force <sup>*3</sup> (million yen) | 2,768,433        | 2,389,007        |
| Annualized premium <sup>*1</sup> (million yen)               | 16,984           | 14,005           |
| - excl. death coverage (million yen)                         | 8,725            | 7,122            |

| Insurance premiums and claims (million yen) | Aug. 2020 | Aug. 2019 |
|---|-----------|-----------|
| Insurance premiums                          | 1,373     | 1,139     |
| Insurance claims and benefits               | 271       | 261       |

\*1: Annualized premium is the amount of money equivalent to what is to be paid to have the insurance coverage for one year. All payments for Lifenet products are in monthly installments, thus the annualized premium is calculated as multiplying the monthly premium by 12 months.

\*2: This report is preliminary and may be different from the final settlement report.

\*3: Sum insured of new business and sum insured of policies-in-force are the sum of death coverage, and do not include medical and survival coverage.

Contact:  
 Investor Relations, Corporate Planning Department  
 Tel: +81-3-5216-7900  
 e-mail: [ir@lifenet-seimei.co.jp](mailto:ir@lifenet-seimei.co.jp)

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