

FY2020 1Q Supplementary Information

SHIZUOKA GAS CO.,LTD

TSE:9543

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Disclaimer

- Forecasts are based on information available to the management when this was drafted.
- Actual financial results may significantly differ from these forecasts due to any unforeseen economic and business circumstances.

FY2020 1Q Financial Highlights

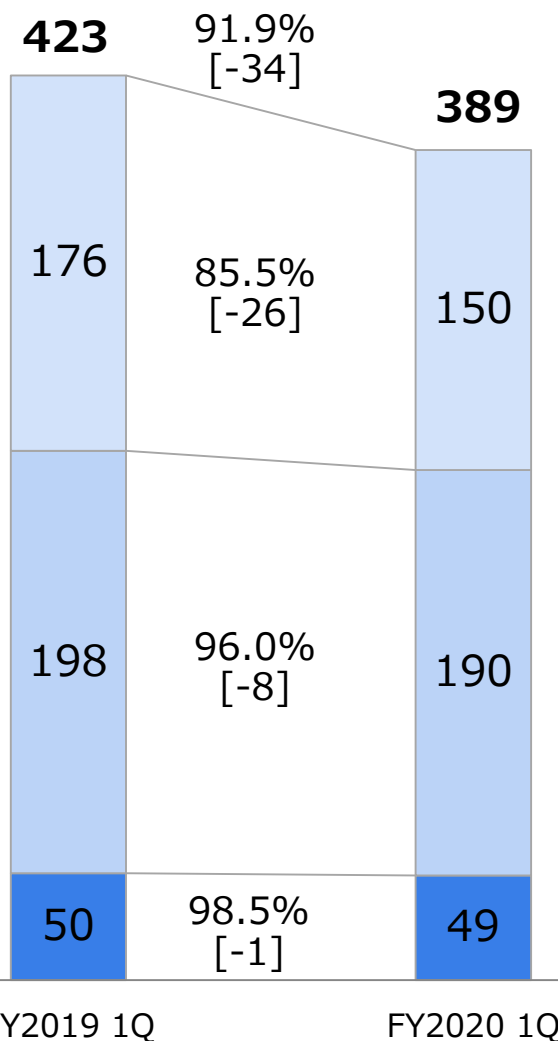


◎ 1Q Results : Lower sales, Lower profits

- Gas sales volume -8.1% year on year
 (Wholesale) Decreased due to supply-demand adjustments on contract
 (Large-Lot Sales) Decreased due to low operation in existing customers
 (Small-Lot Sales) Decreased due to higher temperature
- Net sales and operating profit after sliding time lag adjustment decreased by 14.8% and 10.4% respectively due to lower gas sales volume

	FY2019 1Q	FY2020 1Q	Change	Change (%)
● Gas sales volume (Non-Consolidated) (million m ³ ,45MJ)	423	389	-34	91.9
Wholesale	176	150	-26	85.5
Large-lot-sale	198	190	-8	96.0
Small-lot-sale	50	49	-1	98.5
● Net sales (billion yen)	42.6	36.3	-6.3	85.2
● Revised operating profit after Sliding time lag adjustment (billion yen)	3.1	2.8	-0.3	90.0
Operating profit	3.4	3.0	-0.3	89.6
Sliding time lag	+0.2	+0.2	-0.0	84.4

Gas Sales Volume (Non-consolidated)



Unit; million m³(45MJ/m³)

* Figures in [] are the difference from the results in FY2019

Wholesale

- Supply-demand adjustments on contract [-20]

Large-lot-sale

- Full operation in factories of customers added in 2019 [+2]
- Existing customers [-10]

Small-lot-sale

- Decreased in sales volume to residential customers [-0]
- Decreased in sales volume to commercial customers [-0]

Breakdown of Consolidated Operating Profit (Year-on-Year comparison)



Unit : billion yen

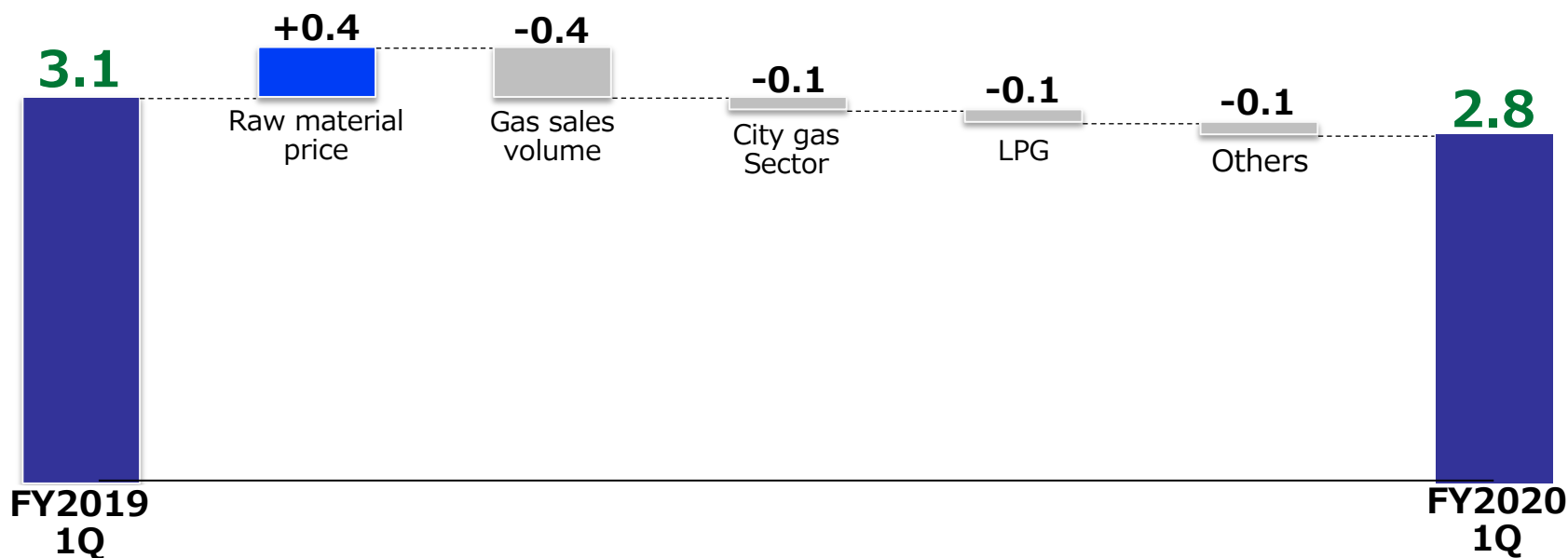
FY2019 1Q FY2020 1Q Change

Operating profit after sliding-time-lag adjustment

3.1 **2.8** **-0.3**

Operating profit 3.4 3.0 -0.3

Sliding-time-lag +0.2 +0.2 -0.0



Impact of COVID-19 outbreak

- Consolidated business forecast for current term -

It is difficult to reasonably calculate the consolidated business forecast because there are many uncertainties that will affect our business due to the spread of the novel coronavirus infection.

Therefore, the Company leaves the consolidated business forecast released on February 5, 2020 unchanged at present.

We will make an announcement as soon as it becomes possible to calculate the consolidated business forecast rationally.

- Major impact on our business performance -

The possible major impacts of the novel coronavirus infection on city gas business are assumed as follows, but possible impacts are not limited to those.

- Due to stagnation of economic activities, the gas demand in commercial and industrial customers may decrease.
- Decline in crude oil price due to the slump in global oil demand may have an impact on our short-term income and expenses.